

Spring 2016

THE GUIDE

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Marlborough Regional Chamber of Commerce
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THE GUIDE

INSIDE THIS EDITION

WORKING TOGETHER WORKS BETTER

We are serving the region as "The 495 Chamber of Choice"



*By Susanne Morreale Leeber
President and CEO
Marlborough Regional
Chamber of Commerce*

In an effort to achieve excellence in customer service, the Marlborough Regional Chamber of Commerce is proud to present The Guide for 2016. Everywhere you look in this magazine, you will find an array of great places to work, live, dine, shop, stay and enjoy. Hundreds of local Chamber businesses, representing the region's finest in their respective fields, are listed here for your convenience.

Established in 1924, the Chamber continues to grow in strength and influence to become an effective conduit in the region to enhance prosperity and quality of life, now representing more than five hundred business members. With our encouragement, new businesses continue to arrive and flourish.

Our growth has been accomplished through quality programs, initiatives and service, enabling us to be fully prepared to serve our members and community. The leaders and staff of the Marlborough Regional Chamber have created an organization that recognizes and meets the needs of our members both large and small, by offering products and services that are available to help our members thrive. With these efforts we have forged our place as "The 495 Chamber of Choice."

The region as a whole has an excellent highway transportation network with convenient access where all New England connects to Routes 20, I-90, I-495 and I-95. Routes 290 and 9 are nearby. As a result of this region's accessibility to major highways, we are focused on aggressive job creation and retention to strengthen the region.

Chamber membership is an opportunity for each business. Chamber members are the engine that keeps the enterprise vital and effective. Members realize the value of membership through involvement in our networking events, Business After Hours and Networking Before Nine, held to increase their number of contacts and prospective customers.

Other member events include the July Lobster Fest, the Annual Premier Golf Outing (PGO), the Annual Dinner and Business Awards Ceremony,

the Annual Meeting Luncheon, the Annual Business Expo and the Heritage Weekend- a community celebration taking place in downtown Marlborough on the first weekend in October.

The Chamber's many committees and task forces work diligently to address city and state legislative issues. Elected local, state, and federal officials give our members legislative updates through the Chamber's Distinguished Speakers Series. The Women At Lunch Networking Meeting connects, educates and supports women in business. The Rising Young Professionals group connects the young professionals to other young business people. These groups lend ideas, concepts and new leads to our Chamber making the Marlborough Regional Chamber, The 495 Chamber of Choice - Your Connection For Success!

Beyond our efforts to support the local business community, the Chamber is active in the community in other ways. Through the Marlborough Regional Community Foundation, the School/Business Partnership Committee presents at least \$5,000 in scholarships to graduating seniors annually. The Chamber has also been involved in many quality of life initiatives such as Marlborough Downtown Village Association, Fountain Street Studios, Children's Summer Lunch Fund, computer and technology equipment for schools, and various company scholarship funds.

Please utilize this directory as a resource and consider Chamber members first whenever you need a product or service. You will discover and re-discover the variety of products and services

available from local businesses. We hope you will find it helpful and keep it handy for frequent referencing. Visit our website at www.marlbroughchamber.org for all of our upcoming events and newsletters.

You will realize that by combining the strength of our members with local and state government we have taken advantage of our geographic location. This makes the Marlborough region one of the most dynamic economic growth areas of the Commonwealth and New England. The Chamber will continue to provide services that help our members thrive and will remain active in quality of life initiatives, further exemplifying the Chamber's motto - "Working Together Works Better!"

*The Chamber will
continue to provide
services that help
our members thrive
and will remain
active in quality
of life initiatives ...*

Marlborough Regional Chamber of Commerce

11 Florence Street, Marlborough, MA 01752

Phone: 508-485-7746

www.marlbroughchamber.org

The Marlborough Regional Chamber of Commerce has been serving the community since 1924 and works side by side with public officials, business people and citizens to make the region a better place to live, work and play. The organization provides: A forum and resources for business people to experience individual and collective growth; Education through seminars, breakfasts and the Small Business Development Center from Clark University; and legislative advocacy and economic development that ultimately result in cohesive regional success through the 495/MetroWest Corridor Partnership.

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THE GUIDE
ABOUT THE CHAMBER



Members of the Chamber of Commerce staff (l-r) Social Media Intern Abigail Mangsen, President and CEO Susanne Morealle Leeber, Membership Services Director Linda Vissat, Office Administrator Jennifer Campbell and Program and Events Coordinator Jackie Smith.

AT THE FOREFRONT OF BUSINESS
The Chamber has long been working as an advocate and supporter

For more than ninety years, the Marlborough Regional Chamber of Commerce (MRCC) has been at the forefront of business in the region, working as an advocate for local businesses and striving to provide services and resources to help companies grow. “We work side by side with public officials, business people and citizens to make the region a better place to live, work and play,” explained President and CEO Susanne Morreale Leeber.

The Chamber offers an extensive assortment of marketing tools, networking opportunities and general business services (see pages 10-12 for details). In addition, MRCC provides numerous educational programs and events, and legislative advocacy representing the interests of the business community.

The Chamber also works to enhance the quality of life in

Marlborough. The Heritage Weekend has been created to give the community a three-day collection of events in the downtown district that everyone can enjoy on the first weekend in October. This celebration includes Friday evening with Blues, Brews and Bar-B-Q’s and Oktoberfest on Saturday with German entertainment, food and German beers. On Sunday, the Heritage Festival Street Fair with the Chili/Chowder Challenge will be joined by a tailgate event this year.

The tower on the Union Common that houses the historic John Brown Bell was donated by the Chamber. At the other end of Marlborough’s Main Street, construction of the gazebo in front of the Walker Building was made possible, in part, through funding provided by the Chamber. “These city landmarks serve as symbols of our continuing commitment to

the local community,” said Morreale Leeber. But the Chamber’s involvement in the community goes well beyond certain physical structures.

The Marlborough Regional Community Foundation, as a 501(c)(3) Foundation, is legally empowered to collect tax-exempt contributions and disburse the funds in support of non-profit community activities. Officers and directors of the Foundation are drawn from the membership of the Chamber. The Foundation is a community resource for business and civic organizations in the areas of fundraising, education, and business and economic development.

Today, the Foundation awards scholarships annually to selected students from area high schools who intend to continue their edu-

Continued on next page

Chamber is an active advocate and supporter

Continued from previous page

cation in business or business-related fields. It has served as fiduciary agent for non-profit civic groups that are not 501(c)(3) organizations, such as Marlborough Downtown Village Association, Marlborough Children's Summer Lunch Program, Fountain Street Studios and various scholarship funds in private companies. In addition, the Foundation administers economic development programs funded by other sources such as grants for the French Hill Neighborhood Association, and transportation projects.

When it reaches its full potential, the Foundation will be able to increase its high school scholarship program; train business people to be effective members of non-profit boards of directors; help match interested business people with non-profits who need qualified directors; offer scholarships to business people to attend courses that will increase their expertise and improve the quality of their businesses; provide grants to area teachers for continuing

education and classroom projects; expand support for economic development activities; and create other programs as needs and opportunities arise.

Today, the Marlborough Regional Chamber of Commerce represents more than five hundred business members and is accredited by the United States Chamber of Commerce. Only a small minority of Chambers of Commerce across the country (about 15%) have achieved this prestigious honor. Accreditation is best compared to an ISO Certification in the business world. "This achievement validates us as a superior Chamber of Commerce, fully prepared to serve our members and community," noted Morreale Leeber.

MRCC's mission is to promote and advocate for its members' business and civic interests and to collaborate with the communities for the overall economic benefit of the region. "The Chamber provides leadership and acts as a salesperson for ideas, working in concert with other organizations and government to make the community a better place to work and live," commented Morreale Leeber. In addition, the Chamber has been an



The Chamber of Commerce float depicting Heritage Weekend events captured the Mayor's Trophy as the best overall float in Marlborough's 2015 Labor Day Parade.

active participant in recent public discussions about issues such as highway and rail transportation, car pool incentives, the regional shopping mall, and commercial and personal property tax rate.

"We are pleased to report that our active participation in improving transportation in this area has paid off," said Morreale Leeber. The Route I-495 connector - exit

23C - and the MWRTA are just two of the improvements that have greatly enhanced ease of travel locally and made the area more people-friendly and business-friendly.

"The Chamber's success is due to the involvement of our members," noted Morreale Leeber. Literally dozens and dozens of local leaders serve on the

Chamber board or on one of its many committees, all working to make the region a place where businesses can thrive and where residents can enjoy a high quality of life. "We look forward to new leaders coming on board to join us, and we look forward to continuing for at least another one hundred years," added Morreale Leeber.



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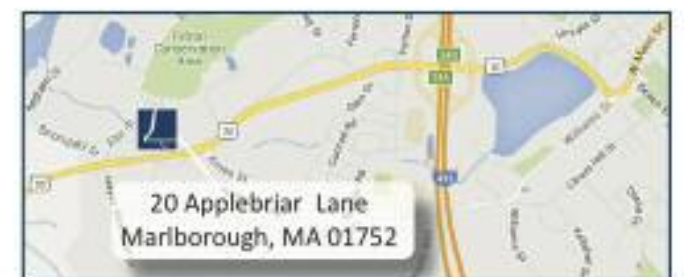
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THE GUIDE

BUSINESS LEADERS



In attendance at the Chamber Business Awards Dinner to receive the Business of the Year award on behalf of Boston Scientific were (l-r) Community Engagement Specialist Caitlin Comer who was joined by Jennifer Veilleux, Senior Manager - Global Community Engagement.

BUSINESS LEADERS RECOGNIZED

Chamber of Commerce names Boston Scientific “Business of the Year”

The Marlborough Regional Chamber of Commerce held its Business Awards and Recognition Dinner on Wednesday, March 23rd, at the Best Western Royal Plaza Hotel. The event is held annually to recognize Chamber businesses and professionals who have stood out during the previous calendar year in terms of business accomplishments and/or service to the Chamber’s membership.

Topping the list, the Chamber named Boston Scientific as Business of the Year for 2015, while Olive Garden Italian Restaurant was the recipient of the Small Business of the Year

Award. Other companies recognized included St. Mary's Credit Union (Marlborough Spirit Award) and Energy Efficiency and Sustainability (EES) Consulting (Marlborough Green Award).

Individual award winners included Joe Valarioti (Lifetime Achievement Award), David and Darlene Welch of Minuteman Press (Customer Service Award), and Joe Don Richardson of Turning Point Images (Rookie of the Year Award).

The winners were selected from nominations made by the Chamber's membership. “The

committee looks for businesses and people who have not been recognized in the past, who do a great job and do much for the Chamber and for the community” explained Chamber President Susanne Morreale Leeber. “Every year there are businesses that rise above the others. The awards banquet is our opportunity to give them recognition.”

Surprise recipients chosen by Morreale Leeber and kept secret prior to the dinner were Lucy Servidio of Capaccio Environmental Engineering who received

Continued on next page



Rookie of the Year, Joe Don Richardson, is shown above on left receiving congratulations from David Morticelli, who served as emcee for the Chamber Business Awards Dinner.

Chamber honors business leaders

Continued from previous page

the President's Award given annually to an outstanding Chamber member, and Maria Bentley of Murphy Insurance who was named Ambassador of the Year.

Boston Scientific moved its global corporate headquarters to Marlborough in 2014, expanding its presence in the city which has been home to the company's endoscopy and urology and women's health businesses since 2004. Extensive renovations and expansions were completed in order to house all corporate functions in Marlborough.

"Boston Scientific is a leader in the business community in a variety of ways but the company is particularly noteworthy for its support of local schools," commented Morreale Leeber. "Boston Scientific employees assist with the STEM program at Marlborough High and in the robotics program at Assabet Valley Tech and participate in other community activities throughout the year."

Most recently, the company increased its support of local schools by committing funds and volunteer support for Richer

School's weekly Read to a Child Program. In addition, during its annual Global Volunteer Day, Boston Scientific employees installed Playworks murals at two Marlborough elementary schools.

Small Business Award recipient, Olive Garden, has been part of the Marlborough community since April 2004. Through the company's Harvest Program, the Marlborough Olive Garden and all other Olive Garden restaurants across the country, "harvest" surplus, wholesome food that wasn't served and donates it to local food banks. In fact, over the past twelve years, the Marlborough restaurant has donated nearly 40,000 pounds of food to the local community.

"While Olive Garden corporate may not be thought of as a small business, the Marlborough restaurant serves the community like a small business," commented Morreale Leeber. "Their employees are known for contributing to non-profits, the food bank, and other local causes. They really are a key company in our community."

St. Mary's Credit Union has served the Metrowest community since 1913. The credit union was founded in the basement of the former St. Mary's Parish on

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THE GUIDE

BUSINESS LEADERS



Accepting the 2015 Small Business of the Year award for Olive Garden restaurant was Dawn Bellerose (r) who is shown with Chamber President Susanne Morreale Leeber.

Chamber honors business leaders

Continued from previous page

Marlborough's French Hill to promote savings and provide a source of credit for the city's mostly blue-collar French Canadians employed in shoe factories. Today, the institution serves more than 50,000 members, and with assets of more than \$750 million, ranks among the largest credit unions in Massachusetts.

"St. Mary's Credit Union has a long, proud history in this region," said Morreale Leeber. "The service excellence and the partnership they have with the community, the Chamber, and with local businesses is really exemplary."

EES Consulting has sixteen years experience in the green building field, and offers a wide range of energy efficiency and sustainability solutions to its clients, typically with paybacks in the one to three year range.

"EES, through Frank Collins, is a leader in the energy field, and has helped local busi-

nesses save energy and reduce energy costs," noted Morreale Leeber. "They go above and beyond to determine optimal energy solutions for their customers."

Collins explained, "We know smart improvements can save businesses thirty to fifty percent off their utility bills. Our goal is to finance solutions through energy savings."

Joe Don Richardson is a professional photographer and owner of Turning Point Images. "The heart of everything is relationship," commented Richardson. "Turning Point Images tells stories, not the type written through a pen, but, taken through a lens."

"Joe Don has already told many stories with his photography," commented Morreale Leeber. "In addition, he has been a big supporter of the Chamber by telling the stories of all the wonderful Chamber events."

Commenting on the 2015 Customer Service Award recipients, Morreale Leeber

Continued on next page

Chamber honors business leaders

Continued from previous page

said, "Darlene and David Welch bring a high level of experience to their business and are able to produce printing products that exceed expectations. They really stand out with customer service that is second to none."

The Chamber president enjoys surprising top members every year at the recognition dinner and said her two choices this year were members who clearly stood out. "Lucy Servidio has spent many hours volunteering for the Chamber and her outreach has enabled the Chamber to better serve our business members," said Morreale Leeber. Commenting on the 2015 Chamber Ambassador of the Year, the Chamber president added, "Maria Bentley leads a group of Chamber ambassadors and sets a high standard in terms of outreach to our members."

Lifetime Achievement Award winner, Joe Valarioti, moved to Marlborough in 1957 and established his small business, Central Auto Rebuilders, that he operated for more than fifty years. "Joe is truly a Marlborough icon," said Morreale Leeber. "He has been a longtime booster for the Chamber but he has also been a tireless supporter of the community in ways too numerous to mention. As just one example, his generous sponsoring of youth sports teams is legendary."



Recipient of the Green Award was Frank Collins of EES Consulting (r) who is shown with Craig Hunt, owner of Hunt's Mobil. EES Consulting helped Hunt's reduce its environmental impact while saving money and improving the store's appearance.

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THE GUIDE

BUSINESS PARTNER



The Chamber of Commerce offers a variety of networking events during the year that enable business people to make connections while the hosting business gains valuable direct exposure to those who attend. Shown above, Sandy Pochapin, Retail Marketing Planner for Renewal by Anderson, is speaking with Bing Yeo of AFC Doctors Express (left) and Rick Levin of ServPro at a Networking Before Nine event hosted by Renewal by Anderson.

HERE TO HELP COMPANIES THRIVE

Chamber offers marketing tools, networking events and business services

When it comes to building or growing a thriving business, it is critical for all companies, large and small, to have a comprehensive and effective marketing and networking strategy. To assist local businesses in this important area, the Marlborough Regional Chamber of Commerce offers a wide array of marketing tools and networking events. In addition, the Chamber provides a variety of general business services that are particularly beneficial to small companies with limited resources.

NETWORKING OPPORTUNITIES

The Chamber maintains a full schedule of activities and events that allow members to market their products and services, and make valuable connections. A

brief description of each networking opportunity is as follows:

Business After Hours - The Chamber brings together a large cross section of the business community for after hours networking at different Chamber business locations from 5:30 PM to 7:30 PM each month. With an average attendance of eighty people, the Business After Hours events have become a strong resource for making contacts with both current and prospective clients. Each event has a different theme or offering to make them more effective in helping business people expanding their contacts.

Networking Before Nine - For those who prefer making connections at the start of the day, Networking Before Nine

brings together an average of fifty or more people from 7:45 AM to 9:00 AM at various Chamber member businesses.

First Tuesday - On the first Tuesday of each month, the Chamber offers First Tuesday Business Talks, a free, small networking opportunity, hosted by the Chamber president and held in downtown Marlborough at the Main Street Café from 9:00 AM to 10:30 AM. This gives the attendee a free networking opportunity with time for each person to talk about their issues and to find out what connections and resources can be utilized through the Chamber and its members.

Third Friday - Once per month, on the morning of the

Continued on next page

The Chamber helps companies to thrive

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third Friday, the Chamber hosts Third Friday Eye Opener, a networking and orientation meeting. Existing, new, and prospective members are welcome to come together at the Chamber office to learn about networking skills and tips as well as the many benefits and opportunities that the Chamber provides.

Business Expo - The Chamber hosts a huge business expo annually where more than five hundred business people gather in September. More than seventy booths are available to Chamber members wishing to showcase their products and services to the large audience of attendees. This is a unique opportunity for businesses to market to a captive audience. Participating exhibitors and sponsors gain additional marketing benefits through significant pre- and post-event publicity.

Rising Young Professionals - This Chamber group includes young professionals (ages 21-40) who are dedicated to creating

long-term relationships with like-minded individuals.

President's Luncheon - Four times per year, members are invited to a free luncheon with the President in order to network and learn about the opportunities and contacts available through the Chamber. The meeting also offers

Chamber members are afforded a wide variety of opportunities to market their products and services in print, online, through the mail and on television.

an opportunity for business owners and managers to discuss strategies for success.

Women At Lunch Networking - Chamber businesswomen are welcome to attend a luncheon to exchange ideas, share day-to-day problems and solutions, and learn new techniques and information to further their

respective businesses. These Chamber meetings are at member restaurants or hotels to provide opportunities for networking, selling products, community outreach and recognition, group motivation, and social and educational exposure.

Distinguished Speaker Breakfast - The Chamber sponsors breakfasts that feature an elected or state official or a notable business person who speaks on topics of great interest and concern to the greater Marlborough region.

Professional Development Series - A series of workshops developed and taught by Chamber members to provide the latest skills and tips for the successful running of attendees' businesses. These workshops are presented in a classroom-type setting and are led by professionals in their fields of expertise and are offered to help members build their businesses. Seminar topics include business development, finance, technology management, supervisory skills, networking, sales tips, etc.

Committees/Councils - The Marlborough Regional Chamber of Commerce is made up of task

forces, councils and committees. Members may participate in any of the many active and dynamic groups that cover a wide range of interest such as Governmental Affairs, Rising Young Professionals, School/Business Committee, Ambassadors, Heritage Weekend Committee, Marketing, and Special Events Committee.

ADVERTISING OPPORTUNITIES

Chamber members are afforded a wide variety of opportunities to market their products and services in print, online, through the mail and on television. A brief description of each marketing tool is as follows:

The Guide - This informative community resource is widely distributed to businesses and residents, making it an excellent tool to deliver a marketing message. The Guide is direct mailed to all Chamber members, and distributed at the Chamber office and at all Chamber events. In addition, the Guide reaches all the Marlborough readers of three top newspapers - the Sunday Globe, the Saturday Telegram and

Gazette and the Main Street Journal, and is circulated to new businesses and residents through City Greetings.

Internet Exposure - The Chamber of Commerce website, www.MarlboroughChamber.org, currently logs over 40,000 hits per month, providing Marlborough area information and referrals to Chamber member businesses. The site is packed with community and business assistance information and links to a multitude of area resources.

On-Line Recruiting/Job posting - Members may post job openings free on the On-Line Recruiting page of the website. Business member interviews can be seen on videos posted at the site. In addition, the site includes a searchable directory of our members, providing them free worldwide exposure. Members may hyperlink to their own home page for free. Advertising opportunities on the website are available for members only.

Newsletter - The Chamber's newsletter, "It's Your Business," is emailed to 1,500 area business

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THE GUIDE

BUSINESS PARTNER

The Chamber helps companies to thrive

Continued from previous page

professionals throughout the Route I-495 Corridor. It features Chamber/community information, event updates, business and legislative issue overviews and much more. New members are featured in a profile. All members can promote their business through news announcements and affordable broad exposure display advertising. Each newsletter edition is focused on a different subject to provide readers more information to help grow their businesses.

Marlborough Area Map - The Chamber publishes an area map with a distribution of over 4,000 to businesses and residents. Display advertising is available to Chamber members only.

Cable TV - A fifteen minute Marlborough Regional Chamber of Commerce show, Biz2Biz, airs twenty times per month as a community and business information resource. Chamber members have the opportunity for free promotion on the show.

Event Sponsorships - High visibility and advertising value is offered to members who sponsor a Chamber event or program, such as Annual Business Awards Dinner, Annual Meeting Luncheon, July Lobsterfest, Business After Hours, Networking Before Nine, Annual Business Expo, Annual Golf Tournament, Seminars, Distinguished Speakers Breakfast, the Heritage Weekend and more.

BUSINESS SERVICES

Running a business is complex and costly. That's why it makes sense to join the Chamber and gain access to valuable member services and discounts. General business services and discounts available to Chamber members are as follows:

Mailing Labels - A complete set of hard copy or electronic labels for direct-mailing information to the 800+ member database

of the Chamber is available to members for a nominal fee. This allows Chamber members to develop their own extensive database of business prospects.

Referral Service - Each month, hundreds of referral requests and information are given to leisure and business travelers, those interested in relocating to the Marlborough area, the business community and the general population. These are all potential customers of local businesses and only Chamber members are referred to these inquiries. A packet of information about the community and Chamber member business data is sent out to more than one hundred new residents each year.

Running a business is complex and costly. That's why it makes sense to join the Chamber and gain access to valuable member services and discounts.

Group Insurance - With the Chamber Plan, member businesses can access large group buying power allowing members to obtain favored pricing and/or benefits through a statewide network of participating Chambers of Commerce. Products include insurances such as medical, dental, disability, life, retirement 401K plans, long term care, vision and medical service discount cards.

Resource Center and Counseling - Extensive information and resources are available at the Chamber office, including community demographics, club/organization lists, an industrial and manufacturing directory, local and state visitor information/maps/phone books. Through the Small Business Development Center, extensive free professional counseling is available at the Chamber office each Thursday.

SCORE counseling is also available on every other Wednesday at the Chamber office.

Grand Openings/Ribbon Cuttings - These ceremonies increase the visibility of new or expanding businesses and are provided to Chamber members for free. Pre and post-event publicity includes newsletter, Main Street Journal, MetroWest Daily News, Marlborough Enterprise, and Community Advocate newspapers' coverage including photos that are circulated to thousands of readers.

Certificates of Origin - The Chamber provides documentation certification for overseas shipments, free to members, and also available for a nominal fee to non-members.

Meeting Room Rental - The Chamber meeting room is available for the use by members at a reduced rate. The first hour is free to members of the Chamber.

Exclusive Bonus - The Chamber's Exclusive Membership Bonus (EMB) discount program is designed to provide financial incentives for Chamber members to do business with other Chamber members. Discounts offered by members are marketed to the full membership. The Chamber lists all discounts on its website and provides a membership card to all members and their employees. The program offers members tangible financial savings while helping to stimulate economic growth by encouraging members to buy local.

Email Opportunity Advertising - is an email program in which companies can advertise their products and services directly to the Chamber's email contacts.

Business Card Wall Sponsors - Chamber members can display their information in the lobby of the Chamber office in front of the Business Card Wall.

Help Wanted - An Online Recruiting Website page for members to post job openings at their companies is free for 45 days on the Chamber's website: www.MarlboroughChamber.org.

IF ALL THE INDUSTRY WENT AWAY, WOULD IT MATTER MUCH?

The huge positive impact of big business on community life is rarely discussed and often overlooked by the average resident

There are sections of Marlborough and other neighboring communities that few residents drive through. They are off the beaten paths, pretty much out of sight and out of mind, places zoned for industry where large and small companies are housed.

To the typical resident, it does not matter much if this land is vacant or bustling with activity. What difference does it make, really? If all of the industry in Marlborough simply went away, would it matter much to the average city resident?

As it turns out, it is a pretty well kept secret or there is at least a general misunderstanding among most residents in terms of fully grasping what it means to have a vibrant industrial sector in the community.

Consider property taxes as one example. According to data provided by the Marlborough Assessors's Office, the tax rate for residential property is \$15.34 per thousand and the value of the average single family home is

about \$314K. That equates to a property tax bill of \$4,820 for the average homeowner.

Marlborough's tax rate is the lowest in the immediate region and it is made possible, in large part, because of contributions made by the city's commercial and industrial property owners.

Commercial land houses retail businesses, the type that people see regularly. Industrial parcels, for the most part, are less visible. These properties are taxed at a higher rate (\$25.69) by the city. Because of this split tax rate, even though commercial and industrial properties represent only 32.96% of the value of all land in Marlborough, owners of those parcels pay 45.15% of the taxes or about 137% of their proportional share.

If there was no split rate, and every property owner paid their proportional share, the residential tax rate would increase to roughly \$18.75 and tax bills for the average homeowner would go up by about \$1,071. If there

was no industry in Marlborough, and all other property owners paid their proportional share, the residential tax rate would increase to about \$20.56 and tax bills for the average homeowner would skyrocket to about \$6,462.

If there was no industry, some homeowners would be unable to afford the houses they live in and all residents would most likely suffer a reduction in services.

These numbers tell a story that is not well known to the average resident. If there was no industry, some homeowners would be unable to afford the houses they live in and all residents would most likely suffer a reduction in

services. But the impact of industry does not stop there.

According to Marlborough Economic Development Corporation, there are about 40,000 people employed by Marlborough's commercial and industrial companies. The number employed only within industry was not available. Suffice it to say, there are a large number of Marlborough residents who have jobs because of the city's healthy industrial sector. What if those jobs went away?

Not only is the economic well-being of many families at stake, but the well-being of many small businesses in the city would also be affected. In fact, many small Marlborough businesses would not survive were it not for the revenue they generate from commuting customers who are in Marlborough only because they work at an industrial site.

Additionally, there are small businesses in Marlborough that can see a big jump in the bottom line when they become a vendor

for industry. The revenue generated by signing up just one big business as a client can make the difference between profit and loss for a small company.

Lastly, industry produces products that we use frequently and offers services that we rely on, and many companies located on industrial land contribute to the community in other ways, through donations to worthy causes, and with employee volunteerism.

Of course, the benefits that come with a thriving industry also produce certain costs and inconveniences. Roads are more congested at certain times than they would be otherwise. In addition, the presence of industry produces added demand for water, fire and police services.

Nevertheless, while it is difficult to measure the added costs, there is no doubt the net impact of big business is a huge plus for the community. They may be out of sight and out of mind, but Marlborough would suffer greatly if industry one day went away.



Jeffrey Schaffer
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THE GUIDE

BUSINESS SUPPORT

HELP FOR STARTUPS AND EXPANSIONS

There are plenty of resources available for new and growing businesses

The Marlborough region has experienced significant small business and industrial growth over the past decade, and there remains considerable land that could be used for development. To those who may be contemplating a startup or expansion there are a variety of organizations and services available to help.

Among them are The 495/MetroWest Partnership, a group of leaders working together on common issues facing the MetroWest region; Marlborough Economic Development Corporation (MEDC), a public-private agency working to achieve growth in Marlborough's commercial sector; the Massachusetts Office of Business Development, a state agency offering business-related guidance and services; and two organizations that offer free consulting services, the Massachusetts Small Business Development Centers Network and SCORE; and the Marlborough Regional Chamber of Commerce.

MARLBOROUGH REGIONAL CHAMBER OF COMMERCE

The Marlborough Regional Chamber of Commerce (MRCC) offers a wide variety of services and opportunities to help large and small businesses in the Marlborough area.

The Chamber offers an extensive assortment of marketing tools, networking opportunities and general business services (see pages 10-12 for details). In addition, MRCC provides numerous educational programs and events, and legislative advocacy representing the interests of the business community.

The Chamber represents more than five hundred business members and is accredited by the United States Chamber of Commerce. Its mission is to promote and advocate for its mem-

bers' business and civic interests and to collaborate with the communities for the overall economic benefit of the region.

Located at 11 Florence Street in Marlborough, the Chamber can be reached by phone at 508-485-7746. For more information, visit www.marlbroughchamber.org.

MARLBOROUGH ECONOMIC DEVELOPMENT CORPORATION

MEDC is the state chartered economic development arm of the City of Marlborough. The agency is a public-private partnership operating as a 501(c)(6) nonprofit corporation. Through MEDC, municipal and private investors work together to foster economic development, job growth, and community revitalization and expansion in the City of Marlborough.

MEDC's mission is to stabilize the residential tax base by increasing Marlborough's commercial tax revenue. This will guarantee the future stability of the city and allow for higher quality of life for all Marlborough residents.

The organization has been working to shape and communicate a vision for the city's future by developing long-term strategies for sustainable economic growth and community development. MEDC has actively engaged in promoting Marlborough as a desirable place for companies to locate and has provided assistance to companies seeking to expand or move to the city.

At its annual meeting held earlier this year, MEDC Executive Director Tim Cummings, commented, "An economic boom is happening before our very eyes in the City of Marlborough. Just three years ago, we were staring at the abyss left behind by the departure of Fidelity and HP. Today, we face a much brighter future."

The office is located inside the restored Olde Fire Station at 91

Main Street in Marlborough. For more information about MEDC, visit www.marlbroughedc.com or contact Cummings by phone at 508-229-2010 or send an email to info@marlbroughedc.com.

MASSACHUSETTS OFFICE OF BUSINESS DEVELOPMENT

The Massachusetts Office of Business Development (MOBD) is a state agency that was established to strengthen the economy and increase job growth throughout the Commonwealth of Massachusetts by providing guidance and aid to businesses that are seeking to expand or locate in the Commonwealth. It is the mission of the office to provide a highly responsive, central point of contact that facilitates access to resources, expertise, and incentive programs available in the Commonwealth.

The MOBD website provides information on a variety of business-related issues including state requirements for licensing and incorporation; tax benefits and tax obligations; importing; exporting; and trademarking.

The office is located at 10 Park Plaza, Suite 3730, in Boston. For more information call 617-973-8600 or visit www.mass.gov/hed/economic/eohed/bd.

495/METROWEST PARTNERSHIP

The 495/MetroWest Partnership is an economic development nonprofit, founded in 2003 by business executives, municipal officials, legislators and other leaders, focused on securing needed policy decisions and infrastructure investments for the regional economy.

The Partnership serves thirty-five communities with a range of development initiatives and standing committees of regional leaders

Continued on next page



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Services available for startups and expansions

Continued from previous page

focused on Sustainable Development and Energy; Transportation; and Water Resources.

As a public-private collaboration, the Partnership is governed by a Board of Directors representing leadership from municipal government, business, developers, higher education, environmentalists, planners, and others. In addition, state legislators have an important role as members of an exclusive advisory council, which provides the board with indispensable counsel and support.

In light of the collaborative nature of the Partnership's work, both the Board and standing committees are led by co-chairs representing both the public and private sectors.

The office is located at 200 Friberg Parkway in Westborough. For more information, visit www.495partnership.org or contact Executive Director Paul Matthews by phone at 774-760-0495 x105 or by email to paul@495partnership.org.

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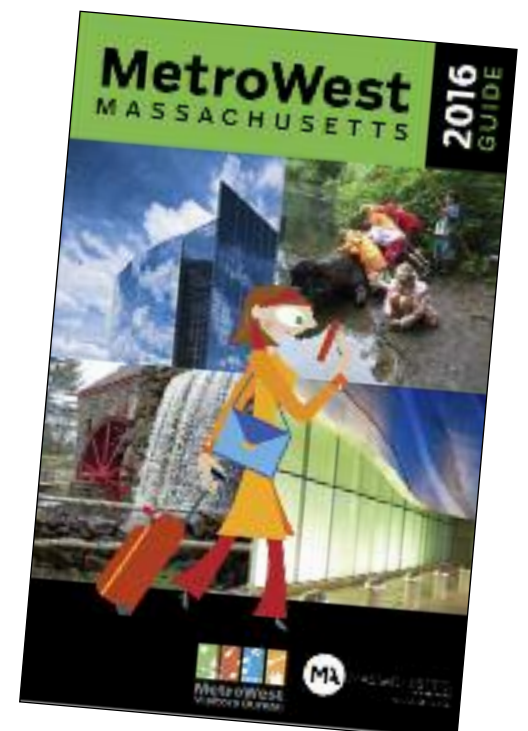
The Massachusetts Small Business Development Centers Network (SBDC) provides free, confidential, one-on-one management and technical assistance counseling, as

well as low-cost educational training programs to prospective and existing small businesses throughout the Commonwealth. The Marlborough Regional Chamber of Commerce offers SBDC counseling weekly each Thursday in the Chamber office from 9:00 AM to 12:00 noon, with Paula Camara, Senior Counselor from Clark University.

Counseling support addresses the following areas: Feasibility Studies and Start-up Issues; Business Plan Development; Cash Flow Management; Sales and Marketing Strategies; Financial Plan Development; Financing Options and Loan Packaging; Buy/Sell and Valuation Assistance; Strategic and Organizational Planning; Technology and E-Commerce Assistance; Equity Business Plans; Gathering Market and Industry Research; and more.

Another resource for business owners is SCORE. The acronym stands for Service Corps of Retired Executives. Today SCORE volunteers are not necessarily retired but they all work to help small business people solve business problems. Volunteers give freely of their time, energy and knowledge to help others.

This free service covers consultation for every facet of business including sales, marketing, business planning, business expansion, financing and more. Using their field-derived experience, SCORE counselors help clients develop a clear understanding of the issues they are seeking help for, and then develop a workable plan to achieve success.



Wondering where to go or what to do?

The MetroWest Tourism and Visitors Bureau provides visitors and residents like with a wide assortment of information on accommodations, restaurants, cultural arts, recreation and other services available in the nineteen community MetroWest Region. Most popular are its General Guide to MetroWest (right image above) and its Recreation Guide (left). The bureau's website also provides a wealth of information along with links to pdf files of the both of those publications. The bureau serves the communities of Ashland, Bellingham, Framingham, Franklin, Holliston, Hopedale, Hopkinton, Hudson, Marlborough, Medway, Milford, Millis, Natick, Northborough, Sherborn, Southborough, Sudbury, Wayland and Westborough. Visit www.metrowestvisitors.org for more details.




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UMass Memorial-Marlborough Hospital is a 79-bed facility with an emergency services department serving adults and children 24 hours a day, seven days a week.

REGION OFFERS QUALITY FACILITIES

Community hospital, urgent care clinic, and premium living for seniors

When it comes to medical care and well-being, the Marlborough region offers a variety of high quality facilities. Among the region's jewels are UMass Memorial-Marlborough Hospital, a community-based facility with more than a century of service to the area; AFC Doctors Express, an urgent care clinic; and New Horizons and Christopher Heights, two premium quality assisted living facilities for seniors.

Community-based hospital

UMass Memorial-Marlborough Hospital provides residents of the 495 corridor with high quality health care in a personal, attentive community hospital setting. The hospital is a member of UMass Memorial Health Care, the largest health care system in Central Massachusetts and the clinical partner of the University

of Massachusetts Medical School which provides access to the latest technology, research and clinical trials.

The hospital is served by a medical staff of over 300 primary care physicians and specialists and offers a wide range of inpatient and outpatient medical, surgical, and ancillary services, including radiation and medical oncology, laboratory and radiology services, physical therapy, cardiac rehabilitation, occupational health, and inpatient and outpatient mental health services. UMass Memorial Health Care consists of over 1,700 physicians, 3,000 registered nurses, 12,350 employees and 1,125 beds.

Marlborough Hospital provides emergency services for adults and children 24 hours a day, seven days a week and is staffed by emergency medicine physicians from UMass Memorial

Medical Center. The emergency department consists of specialized treatment areas for cardiac, trauma, pediatric and psychiatric emergencies as well as a negative-pressure isolation room to keep hazardous infections away from patients and staff, and a special decontamination area where patients exposed to hazardous substances can be safely treated. Patients requiring the advanced services of a trauma center can be rapidly transferred by a Life Flight air ambulance.

The 79-bed hospital is noted for its highly-rated cardiac, orthopedic and surgical programs. Cardiac patients benefit from a wide range of non-invasive diagnostic tests, including nuclear stress testing and echocardiography. If needed, the hospital's board-certified cardiologists and

Continued on next page

The region offers quality facilities

Continued from previous page

specialists have direct access to the nationally recognized cardiac program at UMass Memorial Medical Center, featuring the newest technological advances.

Marlborough Hospital's affiliated orthopedic and general surgeons provide state-of-the-art care, including sports medicine, joint replacement, fracture and trauma care, general and minimally invasive surgery, both inpatient and outpatient. The hospital's women's health service offers advanced technology including 3D and digital mammography, breast MRI, breast ultrasound, breast biopsy and bone density testing. All services are in a convenient and patient-centered location in Southborough.

The UMass Memorial Cancer Center at Marlborough Hospital is a 15,000-square-foot addition on the north side of the hospital and houses cancer care services including medical oncology, radiation oncology, exam space and a healing garden. The Cancer Center combines skills and knowledge of multidisciplinary teams of cancer specialists and an accredited cancer program, all on the hospital campus.

As a member of UMass Memorial Health Care, Marlborough Hospital provides the residents of the region with a direct link to the advanced medical resources of UMass Memorial Medical Center, which is a nationally recognized academic medical center. Additionally, the hospital is fully accredited by the Joint Commission on Accreditation of Healthcare Organizations and is state certified as a primary stroke service.

The future has arrived

AFC Doctors Express (soon to become AFC Urgent Care) is an urgent care medical franchise with locations across the country. The Marlborough clinic opened in 2014 at 38 Boston Post Road West. Bing Yeo is managing director of both the Marlborough and Natick locations.

The clinic offers medical services for anything that is not life threatening – physical exams, illnesses, injuries and more. It's an alternative to a visit to the primary care doctor who may not be accessible on short notice, or to the emergency room where a typical patient will spend four hours or more of waiting time, and pay five to six times more for the care they receive.

According to Yeo, at AFC Doctors Express, you can walk in without an appointment or referral, receive high quality medical care, and be out the door on the way home in about an hour or less on average. "It used to be, if you could not see your doctor right away, you went to the emergency room," he said. "Now you can come to us." And most health plans will cover a visit to AFC Doctors Express.

A full lab, plus x-ray services are available on site. All test results and services

provided by AFC Doctors Express are forwarded to each patient's primary care office. According to Yeo, the process is seamless. Roxanne Latimer, M.D, medical director and lead physician at AFC Doctors Express, added, "We are a supplement to the primary care physician relationship."

AFC Doctors Express also provides occupational services, pre-employment physicals, drug testing for companies, and treatment for on-the-job injuries. Yeo said his offices are popular with companies and municipalities as a faster, lower cost alternative to emergency rooms, while still offering quality care. The clinic also offers immigration physicals.

Home away from home

One of the most challenging decisions facing seniors can come when living in the family house no longer makes practical sense. Both New Horizons and Christopher Heights offer a level of comfort and convenience that makes the decision easy.

Christopher Heights, located at 99 Pleasant Street in Marlborough, offers eighty-three luxury apartments, along with two country kitchens, a fireplaced living room, a library, pub, television/media room and a beauty/barber shop. "Moving out of your home into assisted living can be an overwhelming decision for loved ones and their families," said Denise Jones, executive director, noting that her staff is ready to help make the transition smooth.

Residents at Christopher Heights enjoy private apartments with a kitchenette, private bath and three nutritious meals a day. Also included is weekly housekeeping, linen and personal laundry services, nighttime safety checks and twenty-four hour staffing.

The 40-acre New Horizons campus on Hemenway Street in Marlborough offers modern, independent and assisted living accommodations, fine dining, beautiful grounds, a physical therapy center, a heated indoor pool, a 140-seat chapel and a wide variety of activities.

The full service retirement community offers weekly housekeeping, on-campus banking, a beauty salon, laundry rooms, and seven libraries. The Albert Frechette/Intel Computer Learning Center and a billiards lounge are among the favorite conveniences.

Fine dining has always been a hallmark of the community's regular offerings, with independent living residents participating in a daily buffet breakfast or full-service dinner, and assisted living residents receiving three daily meals served in an elegant dining room. With a hearty complement of executive chefs and a full-time pastry chef, all meals on the country campus are cooked from scratch.

Ginger Ryan is a Marlborough native and a long-time employee at New Horizons. "Our primary goal is for every resident to feel completely and contentedly at home," she said.





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THE GUIDE

RECREATION



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WHEN IT IS TIME FOR LEISURE ...

The region offers a wide variety of indoor and outdoor attractions

Though the City of Marlborough and its surrounding area does not fit the typical mode of "tourist attraction," there is plenty to do in and around Marlborough, both in good weather and bad, including some options that are free and others that will require a fee.

Golfing and more

Marlborough Country Club (marlboroughccl.com) has been a city landmark for nearly a century and is a popular gathering place for dining, special events, and golf outings. The course is both beautiful and challenging, with rolling hills offering numerous scenic spots, and fast greens that will keep even top golfers on their toes. Depending on which of the four sets of tees are used, the full course spans between 5,200 and 6,478 yards.

The Haven Country Club in Boylston offers fine dining, tennis, a fitness center, an outdoor pool,

and golfing. The Haven's 18-hole, 6,800-yard, par 72 course offers interest and challenge for the most experienced players while remaining a fun and accessible course for beginning and intermediate golfers. For more details, visit thehavencountryclub.com.

Solomon Pond Mall

The million square foot Solomon Pond Mall, located on the Marlborough/Berlin line, offers residents, business people and visitors excellent shopping and dining opportunities. Among the 120 stores at the mall are Macy's, JC Penney, the Apple Store, Ann Taylor, Coach, Gymboree, and Victoria Secret's, just to mention a few. Also on site are a variety of restaurants, a food court, and a fifteen-screen movie theater.

Sports heaven

Fore Kicks Marlborough (forekicks.com) is a massive, state-of-the-art sports megaplex set upon

26 acres of land with seven indoor sport fields on three different surfaces, an Olympic quality court/futsal surface, volleyball and basketball courts, an indoor driving range, two outdoor lighted turf fields, a fitness center and pro shop, plus a conference and function center. The facility was built to host just about every type of sport imaginable, including boarded and un-boarded soccer, lacrosse and field hockey.

Marlborough Airport

For those who have never flown or who have experienced only the larger commercial jets, a ride in a small, single engine plane or a helicopter is a unique experience unlike any other. Located at 685 Farm Road in the east side of the city, Marlborough Airport is the oldest, privately-owned commercial airport in Massachusetts.

Continued on next page

When it is time for leisure ...

Continued from previous page

A trip in a small plane is possible by purchasing an hour of flight training for \$190. Generally speaking, airplane instruction will need to be booked in advance but short notice may be workable depending on the circumstances.

Also available are helicopter rides. An introduction to helicopter flight with half-hour ground instruction and twenty-minute ride costs \$129. For more information, call 508-485-0069.

Trombetta's Farm

Just a short distance from Marlborough Airport is Trombetta's Farm. The home-made ice cream at The Creamery is certainly a popular offering but the indoor miniature golf course is a particularly unique attraction.

The 18-hole course was built inside a former greenhouse to offer warm comfort in the cold, and year-round protection from the rain, yet within full view of the outdoors. Trombetta's is

located at 655 Farm Road. Visit www.trombettasfarm.com for more information.

Historic Appeal

The Marlborough Historical Society, founded in 1964, is an all-volunteer, non-profit organization dedicated to historic preservation, education, and celebration in Marlborough.

The historic Peter Rice Homestead at 377 Elm Street serves as headquarters for the Society. It is there that volunteers have assembled and maintained documents, pictures and other artifacts dating to the early days of the founding of Marlborough.

The Homestead is typically open for the Historical Society's monthly meetings, normally held on the fourth Tuesday evening of the month. The Homestead is also open at other times of the year for special events. In addition, visits can be arranged by appointment. Up-to-date information is always available online at www.historicmarlborough.org.

Wildlife Refuge

The Assabet River National Wildlife Refuge in Sudbury is located just a few minutes from

Marlborough. This 2,000-plus acre outdoor gem is comprised of varied woodland, wetland, fields, ponds and streams, with historical and archeological sites.

A 5,000 square foot visitor center was completed in October 2010 and is open to the public Thursdays through Sundays from 10:00 AM to 4:00 PM. The refuge grounds are open year round from one half hour before sunrise to one half hour after sunset. There is no fee charged to visit the refuge. For more information, visit www.farnwr.org.

Boating

For those interested in water recreation, several area options stand out including the Grove, Hixson boat launch and the Assabet River in Marlborough.

The Grove is a small wooded parcel of open space land located on the north side of Fort Meadow Reservoir near the Hudson line. Access to the parcel's 16-plus acres is available from a small lot on Route 85.

The nearby reservoir offers easy canoeing or kayaking. Motorized boats may access the reservoir from the Hixson boat launch on Reservoir Road which

is open only to residents of Hudson and Marlborough.

The Assabet River offers a significantly different experience, both in terms of the physical exertion required and the sights to see. A boat launch is located on the north side of Robin Hill Street, across from the Millham Dam. Detailed information about the river is available online at www.oars3rivers.org.

Roller Kingdom

Located on Route 62 in Hudson just off of Route 495, Roller Kingdom (rollerkingdom.com) offers roller skating with programmed light and sound shows, a video arcade, Laser Tag and a snack bar. The facility is popular for birthdays and private events.

Ice skating

The New England Sports Center at 121 Donald Lynch Boulevard, not far from the Solomon Pond Mall, offers public skating sessions several days each week. A complete schedule is available at www.nes.com.

Closer to downtown Marlborough, Navin Rink also offers public skating. The rink is located

at 451 Bolton Street, Route 85. Complete details are provided online at ffmcicesports.com/rink/marlboro-navin-skating-arena.

More great outdoors

There are literally hundreds of acres, miles and miles of trails, and dozens upon dozens of scenic spots in the greater Marlborough region. Ponds, streams, overlooks, rock formations and more can all be found nearby. Among the most popular spots are Callahan State Park in Marlborough and Framingham, Nobscott Reservation in Sudbury and Framingham, Gates Pond in Hudson, and Mount Pisgah in Northborough and Berlin. For a complete directory of the region's great outdoors, visit msjnews.com and click on both the hiking and biking and the scenic spots tabs in the Food and Fun section.

Rail Trail

One of Marlborough's most popular destinations for families, bikers and walkers is the Assabet River Rail Trail (ARRT). This multi-use, paved trail has been

Continued on next page

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THE GUIDE

RECREATION



The Assabet River Rail Trail spans five miles from the edge of Marlborough's downtown all the way through Hudson to a point on Route 62 near the Stow town line.

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When it is time
for leisure ...

Continued from previous page

built along an abandoned rail-
road bed that opened in 1853 and
remained active until 1980.

The trail begins on Lincoln
Street at the Highland Street
intersection. The closest public
parking is along the street, a
short distance south of this spot.
There is also parking a short dis-
tance away, just east of the trail's
Hudson Street crossing in a lot
opposite Kelleher Field football
stadium.

The total finished portion of
the trail extends just over five
miles between Marlborough and
Hudson. For complete informa-
tion about parking options and
the progress of trail construction,
visit arrtinc.org.

Recreation and fitness

Wayside Athletic Club is a
large multi-purpose recreational
facility offering indoor and out-
door tennis, indoor and outdoor

swimming, racquetball, a fitness
center and performance training
center, and comprehensive group
exercise programs. Other ameni-
ties include a sauna, steam and
whirlpool, and a courtside
lounge. Wayside offers year-
round and summer-only mem-
bership packages for adults, cou-
ples, families, senior citizens and
students.

Country Store

Wayside Country Store is a
slice of history preserved from an
era long gone by. The store was
established in 1790 in Sudbury
and was later moved to 1015
Boston Post Road East in
Marlborough. Candles, cards,
collectibles, food and gift items
of all kinds are sold at the store.
The adjacent Olde Tyme Candy
Store is a virtual paradise for
anyone with a sweet tooth.

Ghiloni Park

When it comes to outdoor fun
that kids will enjoy, Ghiloni Park
is Marlborough's number one
playground attraction. Located
on Concord Road, across from

Marlborough Country Club, the
park has everything. There is a
full size, fenced in softball field
with lights, several large multi-
purpose fields, two playgrounds,
two basketball courts with lights,
a volleyball pit, a designated area
for skateboarding, a large oval
jogging track, a paved path
through the forest, and a wooded
nature trail.

There are several picnic
benches in the park including
some in open, grassy areas and
others along the paved path in the
woods. There is ample parking
and public rest rooms are avail-
able.

More attractions

Other area fun spots include,
Hop N Jump in Marlborough
(hopnjumpindoorplayground.co
m), an indoor recreation facility
for kids that offers an inflatable
play area, toys and ceramic
painting; and Jump In With Us in
Marlborough (jumpinwithus.
net), an indoor play center with
inflatables, a rock climbing wall
and an obstacle course.

Chamber is busy planning Heritage Weekend 2016

What began as a modest event to draw visitors to the downtown district (the Heritagae Festival) has now become the biggest three-day celebration in Marlborough, Heritage Weekend. Once again, volunteers organized by the Marlborough Regional Chamber of Commerce are busy preparing for events that will run from Friday to Sunday during the first weekend of October, concluding with the 21st annual Heritage Festival. Oktoberfest, held for the first time last year, will return on Saturday, while the weekend will kick off on Friday evening with Blues, Brews and Bar-B-Q's.

Oktoberfest will be presented from 12:00 noon to 10:00 PM on October 1st, atop the parking deck behind City Hall on Granger Boulevard. Attendees will be treated to entertainment by German-style "Oom-Pah" bands Schwarze Schafe and the Bavarian Brothers, together with local rock band Usual Suspects. The event will feature Oktoberfest-themed fun and festivities including authentic German fare and steins of craft beer from Jack's Abby Brewing.

The admission price includes an Oktoberfest 2016 beer stein and one free beverage. Tickets are \$20 each on the day of the event. Discounted tickets may be available through pre-sales. If so, notice to the public will be provided well in advance of the event.

On Sunday, October 2nd, the Heritage Festival will kickoff with the running of the Marlborough Main Street Mile. The race begins on Lincoln Street at 9:45 AM and finishes in front of City Hall. Registration is available online at www.highlandcitystriders.org or at the Prospector East Saloon, 520 Lincoln Street, on the day of the event, starting at 8:00 AM.

The Heritage Festival will run from 10:00 AM to 4:00 PM with more than one hundred vendors expected to set up along Main Street which will be blocked to vehicular traffic to accommodate street performers, cooking grills, games, continuous music, and other attractions. Admission and parking are free.

A popular festival feature, the Chowderfest and Chili Challenge will be returning again this year. Tickets are \$5 per person to taste chowder and chili created by area eateries. The contest runs from 12:30 PM to 2:00 PM. For more details about the weekend, visit marlboroughheritagefestival.com.

Shown in top picture, students from Assabet Valley Tech's Epicurean Restaurant are serving patrons at the 2015 Oktoberfest celebration.

In lower picture, the Chowderfest and Chili Challenge always draws a big crowd.



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(978) 562-6400
Lawyers

Murphy Insurance Agency
(978) 567-4624
Insurance

National Grid
(508) 482-1283
Utilities

New City Microcreamery
(978) 333-7144
Ice Cream

New England Baseball
(603) 321-1720
Baseball Complex

New England Clean Energy
(978) 567-9463
Solar Electric Installer

New England Cleaning Services
(508) 281-4422
Cleaning

New England Security Shredders
(508) 251-0225
Shredding

New England Sports Center
(508) 229-2700
Ice Skating Rinks

New Fancy Pizza House
(508) 839-6488
Restaurants

New Horizons at Marlborough
(508) 460-5200
Retirement Community

New York Life Insurance
Evan Taylor
(508) 395-2739
Insurance

New York Life Insurance
Catherine Dressel
(781) 314-5913
Insurance

Next Generation Communications
(508) 485-4229
Telecommunication Services

Nina Sable/ERA Key Realty
(508) 733-8935
Real Estate Brokers

Noble Expo and Event Production
(508) 347-5815
Event Management

Normandy Real Estate Partners
(508) 481-7042
Real Estate - Industrial and Commercial

Northern Business Machines
(781) 272-2034 x125
Business Machines

Northern Energy Services
(508) 393-7500
Energy Services

Occupational and Environmental Health Network
(508) 251-7260
Occupational Health and Safety Services

O'Connor, Maloney and Company, PC
(508) 757-6391
Accountants

OK International Group
(508) 303-8286
Manufacturing

Olive Garden Italian Restaurant
(508) 303-6558
Restaurants

Omtec Corporation
(508) 481-3322
Manufacturing

P & J Cleaning Services
(508) 229-8928
Cleaning

Park Place International
(877) 991-1991 x8889
Computer Services

Partnerships for a Skilled Workforce
(508) 281-6910
Employment Services

Pascarella Multimedia
(508) 450-9641
Multi-Media Development

PC Connection
(603) 683-2000
Computer Sales

Peabody Wealth Advisors Art Haviland Financial
(508) 481-0132
Financial Services

People's United Bank
(508) 485-3000
Banks/Credit Union

Perfect Dental
(617) 749-5123
Dentist

Pets Gone Healthy
(508) 485-3881
Pet Care and Supplies

Post Road Art Center
(508) 485-2580
Picture Framing

Prana Recovery Centers
(978) 580-0631
Organizations/Clubs

Premier Martial Arts
(508) 229-2545
Martial Arts

Prime Smile Dental Group
(508) 481-8094
Dentist

Professional Automotive Services
(508) 485-8633
Auto Sales/Repair

Promotional Partners
(508) 229-2211
Promotional Distributor

Prospector East Saloon
(508) 485-9072
Restaurants

Prudential Financial
(508) 382-4901
Financial Services

PURE Weight Loss
(508) 904-5662
Health and Wellness

Quality Framing Contractor
(508) 842-2015
Contractors - General

Quest Diagnostics
(774) 369-3898
Medical Equipment

Quinsigamond Community College
(508) 854-2733
Schools

R.J. Curley and Sons Plumbing and Heating
(978) 562-2742
Plumbing/Heating

R.W. Holmes Realty Company
(508) 651-9023
Real Estate - Industrial and Commercial

Radius Financial Group
(508) 658-7474
Banks/Credit Union

Rail Trail Flatbread Co.
(978) 293-3552
Restaurants

Raytheon Company
(508) 490-1000
Aerospace and Defense

Red Roof Inn
(508) 481-3904
Hotel/Motel

Reeves Design Associates
(508) 460-0144
Architects

Renewal by Andersen
(508) 351-2226
Windows/Doors

Republic Services
(978) 649-7564
Rubbish Removal

Residence Inn by Marriott
(508) 481-1500
Hotel/Motel

Rhodes Realty Associates
(978) 660-9242
Real Estate Brokers

Riverbridge North
(978) 415-0200
Real Estate - Property Management

River's Edge Arts Alliance
(978) 562-1646
Arts

Riverview Hudson Portuguese Club (978) 567-1929 Function Hall	ServPro of Marlborough/Concord (508) 481-7556 Cleaning	Sudbury Taylor Rental (978) 443-7368 Rentals	Touchstone Apartments (508) 481-3265 Real Estate - Apartments	Warren Security (508) 485-5141 Security
RKG Financial (508) 480-8383 Financial Services	Sharon S. McDonald, Proposal Writing and Consultation (508) 460-1241 Grant Writing	Sullivan Tire and Auto Service (508) 485-4075 Auto - Tire Service	Trinity Consulting (508) 485-8842 Consultants - Information Technology	Wayside Athletic Club (508) 481-1797 Health/Fitness Clubs
Robert Half Management Resources (508) 621-2300 Employment Services	Sharp Cleaning Corp. (508) 485-8485 Cleaning	Sunovion Pharmaceuticals (508) 481-6700 Pharmaceutical Company	Tuck's Truck Sales (978) 562-3492 Truck Sales/Leasing/Repairs	The Wayside Country Store (508) 481-3458 Gift Stores
Roche Tool and Die Corporation (508) 485-6460 Machine and Tool Shops	Shine House Cleaning (508) 460-0361 Cleaning	Sunrun (978) 793-7328 Solar Electric Installer	Tufts Health Plan (888) 880-8699 Insurance	Wayside Ford (508) 460-8400 Auto Sales/Repair
Rogers Hearing Solutions (508) 490-0990 Hearing Aids	Shine Salon (508) 485-0929 Barber/Beauty Salon	Super Stars Learning Center (508) 251-9061 Child Care	Turning Point Images (860) 307-8575 Photographers	WCRN 830AM True Talk (508) 792-5803 Media
Roto-Rooter (781) 297-7049 Plumbing/Drain Cleaning	Sign-A-Rama (508) 481-7551 Signs and Awnings	SVN Parsons Commercial Group (508) 271-9215 Real Estate - Industrial/Commercial	UMass Memorial Marlborough Hospital (508) 481-5000 Hospital/Clinics	Webster 5 Cents Savings Bank (508) 438-4713 Banks/Credit Union
Rowe Law Office (508) 485-5555 Lawyers	Silk Road Bistro (508) 658-0147 Restaurants	Tasty Home Cookin' Cafe and Catering (508) 480-0770 Caterers	U.S. Postal Service (USPS) (508) 485-1341 U.S. Postal Service	Wegmans (508) 936-1900 Food/Market
Rumors Salon (508) 485-4650 Barber/Beauty Salon	Simplify, Simplify (508) 403-0145 Organizational Services	TC Life Safety (800) 837-8175 Fire/Security Systems	United Way of Tri-County (508) 872-3291 Organizations/Clubs	White Real Estate Company (508) 485-1704 Real Estate - Apartments
RXI Pharmaceuticals Corporation (508) 767-3861 Pharmaceutical Company	S.I.S. Electrical (508) 481-5126 Contractors - Electrical	TD Bank - Marlborough (508) 368-6541 Banks/Credit Union	Venly (781) 254-6064 Social Media Services	Whitney Place Assisted Living (508) 393-5655 x4261 Retirement Community
S & L Sales (508) 598-5799 Marketing/Consulting	Skinner (508) 970-3130 Auctioneers/Appraisers	TD Bank - Hudson (978) 562-2318 Banks/Credit Union	Verizon (508) 480-2420 Communications Services	William F. Brewin, Jr. (508) 460-3484 Lawyers
S&F Concrete Contractors (978) 562-3495 Contractors - Paving/Concrete	Sky High Studios (508) 251-1302 Dance Studio	TD Bank - Marlborough (508) 786-9720 Banks/Credit Union	Victoria Counseling Services (508) 305-2071 Adult Psychiatry	William R. Short and Son Funeral Home (508) 485-0180 Funeral Home
S2S Performance Consulting (774) 249-5687 Business Consulting	Small Business Development Clark University (508) 793-7615 Consultants	The Alternative Technology Group (617) 674-2299 x803 Computer Consulting	Viking Industrial Products (508) 481-4600 Manufacturing	William Raveis Real Estate (978) 618-6812 Real Estate Brokers
SADD - Students Against Destructive Decisions (508) 481-3568 Organizations/Clubs	SMOC (508) 872-4853 Organizations/Clubs	The Entrepreneur's Source (978) 562-8930 Business Consulting	The Vin Bin (508) 480-9463 Wine/Food Gourmet	Williams Insurance Agency (508) 481-1111 Insurance
Salerno Construction (508) 873-0099 Contractors - Carpentry	Special Olympics Massachusetts (508) 485-0986 Organizations/Clubs	The Maids (508) 460-1551 Cleaning	VIP Freelance Studios (508) 797-2855 Marketing/Consulting	Wireless Zone (508) 357-8882 Telecommunication Services
Sandra's Cleaning (508) 371-0074 Cleaning	Spire Metering Technology (978) 263-7100 Manufacturing	The Overlook at Lake Williams (774) 225-0666 Real Estate - Condominiums	Vision Associates (508) 481-4900 Optometrists/Opticians	Wise Coffee Services (800) 528-2783 Coffee Services/Supplies
Savers (508) 415-0191 Clothing Store	St. Mary's Credit Union (508) 490-8000 Banks/Credit Union	The Reservoir (508) 481-6123 Healthcare/Rehabilitation	Vivint Solar (508) 460-0585 Solar Electric Installer	Women's Health of Central Massachusetts (508) 485-1056 Physicians
Schaffer Legal (508) 251-1828 Lawyers	State Representative Danielle Gregoire (617) 722-2070 Government Services	The Special Event Bridal Shoppe (508) 624-9392 Bridal Boutique	W Limo, Airport Limousine (508) 835-6436 Limousine Services	Woodside Wellness Institute (508) 333-5520 Business Consulting
SCORE - Free Business Consulting (508) 868-8198 Business Consulting	Stephen Anthony's (508) 460-9618 Restaurants	Thorsen and Associates (508) 481-5453 Marketing/Consulting	WAGS Dog Walking and More (508) 525-5704 Dog Grooming/Walking	Worcester Business Journal (508) 755-8004 Media
SD Visual Images (508) 481-2948 Printing	Steve Doyle Web Solutions (774) 249-0664 Website Developers	Thrive By Le-vel (978) 930-6352 Weight Loss/Nutrition	Waldron's Auto Body, Carstar (508) 485-9426 Auto Body	WXLO 104.5FM (508) 752-1045 Media
Seniors Helping Seniors (508) 485-1765 Senior Care	Strategic Payment Systems (781) 828-2523 Credit Card Processing	Tighe Hamilton Funeral Home (978) 562-3252 Funeral Home	Walmart (978) 568-3383 Department Stores	YMCA of Central Massachusetts (508) 870-1320 Organizations/Clubs
Serendipity (978) 562-7756 Jewelry/Gifts	Suburban Propane (508) 481-1000 Petroleum/Fuel Service		Walter Bonin Financial Services and Insurance (508) 485-1459 Financial Services	Zarape Mexican Restaurant (508) 485-5502 Restaurants

Who’s Who
in the Chamber

Abnoos, Jamie	508-303-2400
AAA Northeast	
Albanese, Domenic	508-460-8426
Marlboro Dental Care	
Alessandro, Christine	508-573-7200
BayPath Elder Services	
Alexander, Melissa	508-797-2855
VIP Freelance Studios	
Allain, Charlene	508-460-6691
CPS Corporation	
Allen, David	978-562-5111
AA Cleaning Company	
Allen, Pete	508-868-8198
SCORE - Free Business Consulting	
Alving, Scott	978-562-2970
It Figures Financial Services	
Ancil, Laura	508-368-6541
TD Bank	
Anderson, Jorie	774-388-7085
Fountain Street Studios	
Anderson, Marjorie	508-561-3739
Jorie Designs	
Arumainayagam, Allen	508-485-5711
Ceylon Soft Inc.	
Antonelli, Cesidia	508-481-7657
Digital Federal Credit Union	
Ash, Jim	508-460-1166
Main Street Journal	
August, Elizabeth	508-403-0145
Simplify, Simplify	
Bagdon, David	508-366-5500
Community Advocate	
Baker, Debbie	508-460-0555
Details Picture Framing	
Baldwin, Phil	508-460-6691
CPS Corporation	
Banigo, Josephine	508-305-2071
Victoria Counseling Services	
Barrett, Sandi	508-460-3400
Immaculate Conception School	
Barsamian, Ara	508-481-4900
Vision Associates, LLC	
Bastian, Arthur	508-490-1000
Raytheon Company	
Batchelder, Peter	603-321-1720
New England Baseball	
Batta, Jeffrey	508-481-3232
Marlboro Nissan	
Battista, Tony	508-490-8000
St. Mary's Credit Union	
Bell, Judy	508-460-4140
Marlborough Savings Bank	
Bellerose, Dawn	508-303-6558
Olive Garden Italian Restaurant	
Bennett, Richard	508-481-8300
Marlborough Savings Bank	

Bersey, Robert	508-481-4202
Middlesex Cooling	
Beville, Sylvia	508-281-6910
Partnerships for a Skilled Workforce	
Bjorkman, Doreen	508-621-2300
Robert Half Management Resources	
Bonin, Walter	508-485-1459
Walter Bonin Financial Services and Insurance	
Boule, Karen	508-460-3711
Marlborough City Council	
Bouvier, Philippe	508-485-0682
Bouvier Pharmacy	
Bovaird, Janet	774-369-3898
Quest Diagnostics	
Brewin, Bill	508-460-3484
Attorney at Law	
Brewitt, Fred	508-485-6700
Brewitt & Domke	
Brodeur, Alan	508-485-1082
Al Brodeur's Auto Body	
Brodeur-Nesbitt, Molly	508-485-1082
Al Brodeur's Auto Body	
Brower, Dave	508-485-0348
Mark's Moving & Storage	
Brown, Arlon	508-271-9215
SVN Parsons Commercial Group	
Brown-Hyman, Gaye	978-443-2300
Interstate Gas & Oil Corp.	
Bryant, Beth	508-786-3013
BBWrites Strategic Communications	
Bucatel, Viorica	617-749-5123
Perfect Dental	
Budz, Matthew	508-872-6551
Knox Trail Council	
Burke, Brian	508-525-5704
WAGS Dog Walking & More	
Burton, Lori	978-562-7756
Serendipity	
Caissey, Michael	508-263-6700
Digital Federal Credit Union	
Callahan, Karen	508-480-8833
Adventures Online	
Camacho, Robert	508-460-3776
Marlborough Building Commissioner	
Camara, Paula	508-793-7615
Small Business Development Clark University	
Cappella, Alex	508-480-9600
Advance Auto Parts	
Carberry, Gail	508-854-2733
Quinsigamond Community College	
Carlucci, Ellen	508-481-5000
UMass Memorial-Marlborough Hospital	
Carter, Don	508-481-7042
Normandy Real Estate Partners	
Castillo, Billy	508-490-6867
St. Mary's Credit Union	
Cerqueira, Tony	508-281-4422
New England Cleaning Services	

Chaffee, Jim	508-624-9102
Chinese Medicine of Marlborough	
Chalk, Clinton	617-999-9200
All Star Sports Academy	
Chase, Larry	508-281-5088
LCI Paper Company	
Chord, Corrine	508-630-8970
Mountainside Children's Center	
Christo, Donna	508-481-6384
Christo Auto School	
Chudzikiewicz, Adam	508-904-5662
PURE Weight Loss	
Chunias, Nicholas	978-460-1021
Juliana's Catering	
Clark, Chuck	508-485-4290
Clark & Associates	
Coates, Chelsea	508-481-1500
Residence Inn by Marriott	
Cohen, Sol	617-621-1151
Cohen & Sales, LLC	
Cohen, Jeremy	508-309-4880
CW Law Group, P.C.	
Collins, Frank	508-561-4871
Energy Efficiency and Sustainability Consulting	
Collins, Cindy	508-683-2338
GE Healthcare	
Comerford, MaryEllen	508-347-5815
Noble Expo & Event Production	
Connor, Paul	508-481-7950
Dow Electronic Materials	
Connors, Bob	508-481-9104
Acorn Self Storage	
Conti, Michael	508-485-7204
Conti-Younger Associates Inc.	
Corapi, Louis	508-438-4713
Webster 5 Cents Savings Bank	
Couchon, Marley	508-485-2054
The Cottage Children's Center Inc.	
Cox, Davis	508-393-9818
Davis Financial Associates	
Cox, Donna	508-393-9818
Davis Financial Associates	
Coyle, Sean	508-460-4183
Marlborough Savings Bank	
Cuddy, James	508-872-4853
SMOC	
Culver, Kristen	781-816-7465
Mary Kay	
Cummings, Robert	508-473-0028
Eastern Digital Solutions	
Cummings, Tim	508-229-2010
Marlborough Economic Development Corp.	
Cummings, Ellen	508-480-2420
Verizon	
Curley, Cathy	508-485-1664
Marlboro Animal Hospital	
Curley, Thomas	978-562-2742
R.J. Curley & Sons Plumbing & Heating	
Cutone, Jack	508-481-8893
1031 Exchange United Asset Trading Company, LLC	
Cyphers, Kenneth	508-481-9993
Empire Pest Control	

Dagostino, Carolyn	508-460-7774
Elizabeth Grady	
Dalbec, Julie	508-460-3399
Marlborough Wellness Center	
Daniels, Bryan	888-756-5159
Herlihy Insurance Group	
D'Auteuil, Mary Beth	603-321-1720
New England Baseball	
Davis, Randal	855-793-8407
IEP Technologies	
Davis, Andy	508-849-5549
Massport Worcester Airport	
de Azevedo, Pascoalina	508-229-8928
P & J Cleaning Services	
Decker, Sharon	774-249-5687
S2S Performance Consulting	
Delano, Joseph	508-460-8889
Delano Financial Management	
Delicio, Joe	781-297-7049
Roto-Rooter	
DellaPenna, David	617-674-2299
The Alternative Technology Group	
DelMonico, Ralph	508-281-7800
D3 Synergy Graphics	
DeMarco, Debbie	508-485-1056
Women's Health of Central Massachusetts	
Desjardins, Rebecca	508-251-9061
Super Stars Learning Center	
DiFederico, Michael	978-568-3383
Walmart Store	
DiGregorio, Robert	781-454-9385
DiGregorio Productions	
DiMatteo, Jeff	508-485-5372
American Profit Recovery	
DiTullio, Paul	508-485-6931
DiTullio Construction	
Doiron, Bob	978-838-0009
Growing Room Child Development Center	
Doland, Cal	508-251-2771
Funky Murphys	
Domings, Debbie	508-460-9300
Domings Insurance Agency	
Domke, Martha	508-485-6700
Brewitt & Domke	
Donahue, Patricia Flaherty	508-481-9500
The Davis Companies	
Dooley, Larry	978-562-3492
Tuck's Truck Sales	
dos Santos, Elyson	508-786-9720
TD Bank	
Douglass, Jeanne	508-481-8630
Jeanne Douglass	
Dow, Harry	508-481-1715
Handyman Matters	
Downey, Charles	508-485-0130
Downey Insurance & Financial Group	
Doyle, Steve	774-249-0664
Steve Doyle Web Solutions	
Drennan, Michael	508-490-0990
Rogers Hearing Solutions	
Dressel, Catherine	781-314-5913
New York Life Insurance	

Driscoll, Donna.....508-481-8300
Marlborough Savings Bank

Dropkin, Shelley.....508-494-3860
Dropkin Consulting

Dugan, Brian508-869-2000
The Haven Country Club

Dumais, Christian.....508-460-9524
DruMais Hair Salon & Day Spa

Dunn, Maureen.....508-626-4861
Framingham State University (MERC)

Dupre, Anna.....508-415-0191
Savers

Durrenberger, Mark.....978-567-9463
New England Clean Energy

Dykeman, Matthew508-981-1978
Best Practice Energy

Eager, Deborah.....508-481-3458
The Wayside Country Store

Easter, Hillary508-481-3904
Red Roof Inn

Eckenroad, Margaret.....508-263-2900
Hologic

Elder, Robert.....508-485-6001
Elder, Gaffey & Paine, PC

El-Gamal, Karim.....978-333-7144
New City Microcreamery

El-Gamal, Karim.....978-293-3552
Rail Trail Flatbread Co.

Elkinson, Steve.....508-229-2211
Promotional Partners

Elms, Aubrey.....508-481-4600
Viking Industrial Products

Emond, Henry508-485-4841
Henry Emond Enterprises

Evans, Maureen.....508-597-2400
AMSA Charter School

Farrell, Michael508-251-0572
Farrell Accounting And Bookkeeping

Farrell, Marnie.....508-251-0572
Farrell Accounting And Bookkeeping

Ferrante, Guy508-792-5803
WCRN 830AM True Talk

Ferro, Joe508-485-4343
Allora

Finewood, Matthew508-936-1900
Wegmans

Flood, Christopher508-624-4700
Law Offices of Flood & Favata

Fontes, Luisa 978-567-1929
Riverview Hudson
Portuguese Club

Forest, Lauren.....508-251-1302
Sky High Studios

Forman, Jack.....508-251-9359
Akornn Inc.

Fox, David508-820-1130
David Fox Photographer

Fox, Tim.....508-460-0361
Shine House Cleaning Inc.

Frankian, Charles.....774-258-1385
Citizens

Freundlich, Mitchell978-567-6740
Jet Mail

Frias, Antonio978-562-3495
S&F Concrete Contractors

Friend, Jonathan.....508-481-5862
Digital Federal Credit Union (DCU)

Fuller, Keith508-485-4229
Next Generation Communications, LLC

Fuller, Margaret.....508-485-3000
People's United Bank

Gabriel, Joe508-699-6726
Gabriel Benefits LLC

Gagne, Greg.....508-875-6789
Lake Williams Corporate Center

Garcia, Donald.....978-562-7561
Boyd Coatings Research Co.

Garg, Renuka.....508-786-5866
Kumon Math and Reading Center

Gauthier, Roger508-415-0191
Savers

Gelais, Victoria508-303-0000
Cesar Hair Design & Spa

George, Susan978-562-5938
Harvard Sweet Boutique

George, Rhona.....508-380-5052
Mary Kay

Geraghty, Sara.....508-439-0164
Eden Place

Ghani, Asim.....508-357-8882
Wireless Zone (Solomon Pond Mall) Verizon

Giangrande, Elizabeth.....508-373-9500
Becker College

Gilbert, Marilyn.....508-480-0583
The Bunker Self Storage

Gilbert, Ray508-480-0583
The Bunker Self Storage

Gilchrest, Keith.....508-842-2015
Quality Framing Contractor

Giombetti, Donald.....508-481-3299
Giombetti Electric

Goldman., Gary508-786-2925
Mr. Pothole Man

Gomes, Herminio.....508-485-8485
Sharp Cleaning Corp.

Gomez, Julia.....508-804-9602
Digital Federal Credit Union (DCU)

Gordon, Laura.....978-838-0009
Growing Room Child Development Center

Grant, Jennifer.....508-481-9133
Applebriar Apartments

Grant, Jennifer.....508-481-9133
Bell Marlborough

Grasso, Tim978-562-3252
Tighe Hamilton Funeral Home Inc

Greenwood, David.....978-568-1374
David A. Greenwood & Associates

Greenwood, Emily508-460-1920
EKG Networking

Gregoire, Danielle.....617-722-2070
State Representative Danielle Gregoire

Grimaldo, Joseph508-757-6391
O'Connor, Maloney & Company, PC

Guillet, Debbie.....978-618-6812
William Raveis Real Estate

Guindon, Dan508-481-1373
Marlborough Cable Trust (WMCT-TV)

Guss, Skip.....508-561-0111
Golfrite LLC

Gustafson, Bob.....508-480-8383
RKG Financial

Haralambus, George.....508-839-6488
New Fancy Pizza House

Harvey, Patrick508-450-0406
Above The Rest Balloons

Haviland, Arthur508-481-0132
Peabody Wealth Advisors
Art Haviland Financial, LLC

Hecht, David.....978-244-7511 x102
Marlborough Rotary Club

Hediger, Mark508-963-0889
MEH Associates

Heinle, Heather.....508-628-6300
Advocates

Heinle, William781-297-7049
Roto-Rooter

Herman, Rachal978-930-6352
Thrive By Le-vel

Herrington, David.....978-562-5979
Active Oak, LLC

Herron, Kim978-567-9463
New England Clean Energy

Herzog, Alan508-490-8841
St. Mary's Credit Union

Herzog, Alan508-490-6888
St. Mary's Credit Union

Hickey, James978-562-3252
Tighe Hamilton Funeral Home Inc

Higgins, Jim508-481-1110
Champion Cleaners

Hippensteele, Timothy.....508-450-2657
Hilton Garden Inn Boston/Marlborough

Hirshon, Stephanie.....508-879-5600
MetroWest/495 Transportation
Management Association

Hitner, Stephen508-335-0069
Divorce Mediation, Consulting and Coaching

Hogard, Paula.....508-626-4556
Framingham State University

Hogue, Adam978-777-3116
Coastal Capital Group

Holaday, Yvette.....800-837-8175
TC Life Safety

Holmes, Garry.....508-651-9023
R.W. Holmes Realty Company, Inc

Houle, Ernest.....508-485-9430
Assabet Valley Regional
Technical High School

Howe, Nate877-489-3011
Microform Models

Howell, Richard508-460-0585
Vivint Solar

Hudson, Robert.....978-371-1725
Hudson Carpentry and Construction

Hurd, Ann.....978-553-7733
Intel Massachusetts

Hurley, Francis.....508-485-4912
Boys & Girls Clubs of MetroWest

Hutchins, Brad508-460-0800
Hutchins & Threatt Insurance

Iacovelli, Lauren.....978-793-7328
Sunrun Inc.

Ingle, Tracey508-281-7900
Ingle Law

Irvine, Jennifer.....508-926-3348
Bowditch & Dewey, LLP

Isaacson, Randi.....508-485-2580
Post Road Art Center

Iserman, Katrina.....508-481-6700
Sunovion Pharmaceuticals Inc.

Jacques, Ronald.....508-460-0000
Arbor-Turf Services

Johnson, Lynn978-562-1646
River's Edge Arts Alliance

Jones, Allen.....508-207-7511
Colonial Life

Jordan, Joseph508-481-2948
SD Visual Images

Joy, Paul978-452-6833
Commercial Fire Systems

Kalukiewicz, Nicole508-490-0990
Rogers Hearing Solutions

Kane, Robert.....508-485-4763
Marlborough Historical Society

Kapopoulos, Ernie508-485-4357
Addictions Referral Center

Kasseris, Michael.....978-333-7144
New City Microcreamery

Kasseris, Michael.....978-293-3552
Rail Trail Flatbread Co.

Kays, Robert508-485-9072
Prospector East Saloon

Keenan, Brian617-888-2223
Advocare

Keene, John508-481-0711
D.H. Keene Associates

Kellett, Ann Marie.....508-303-8286
OK International Group

Kennedy, Dennis.....508-485-5800
Kennedy's Irish Pub

Kraby, Mike.....508-460-8809
Lindt Chocolate Shop

Krysa, Jack508-259-3447
Krysa Painting & Decorating

LaChance, Larry508-351-6000
Bankers Capital

Landers, Donald.....508-481-9749
D.R. Landers Landscaping

Langlois, Richard.....508-460-3509
Marlborough Public Schools

Laskey, Frederick617-788-1103
Massachusetts Water Resources Authority

LaVenture, George508-485-8842
Trinity Consulting

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tdbank.com
Jennifer Stacy

TD Bank
133 E Main St
Marlborough, MA 01752
(508) 786-9720
tdbank.com
Elyson dos Santos

Webster 5 Cents Savings Bank
100 Front Street, Suite 1900
Worcester, MA 01608
(508) 438-4713
web5.com
Louis Corapi
See our ad on page 10

BARBER/BEAUTY SALON

Cesar Hair Design and Spa
188 Main Street
Marlborough, MA 01752
(508) 303-0000
Victoria Gelais

DruMais Hair Salon and Day Spa
31 Springhill Ave.
Marlborough, MA 01752
(508) 460-9524
drumais.com
Christian Dumais

Margo’s Uptown Barber Shop
14 Main St, Ste 7
Hudson, MA 01749
(978) 568-8550
Margo Wood

Rumors Salon, LLC
500 Boston Post Rd, East
Marlborough, MA 01752
(508) 485-4650
Lisa Ledoux

Shine Salon
92 Union St
Marlborough, MA 01752
(508) 485-0929
shinesalon.com
Jennifer Raybould

BASEBALL COMPLEX

New England Baseball
333 Southwest Cutoff
Northborough, MA 01532
603-321-1720
newenglandbaseball.com
Peter Batchelder
Mary Beth D’Auteuil
See our ad on page 18

BEHAVIORAL/AUTISM SERVICES

Applied Behavioral Associates
277 Main Street
Marlborough, MA 01752
(508) 485-5300
appliedbehavioralassociates.com
Barbara Natoli

BOOKKEEPING

Bookkeeping Solutions
171 Locke Dr, Ste 120B
Marlborough, MA 01752
(508) 624-4455
Kathy Schofield

JMAX Small Business Solutions
186 Main St, Unit 23
Marlborough, MA 01752
(508) 485-3118
jmaxsbs.com
Misty Viera

BRIDAL BOUTIQUE

The Special Event Bridal Shoppe by NBW
114 Broad Street
Marlborough, MA 01752
(508) 624-9392
specialeventbridalshop.com
Nilza White

BUSINESS BROKERAGE

Alpha Business Group
PO Box 2286
Acton, MA 01720-6286
(978) 263-4828
alphabizgroup.com
Harry Mink
Molly Mink

BUSINESS COACHING

In Demand Coaching
28 Westminster Dr
Marlborough, MA 01752
(508) 251-2031
indemandcoaching.com
Maureen Letendre, CPCC

BUSINESS CONSULTING

First Beacon
61 Florence St
Marlborough, MA 01752-2856
(508) 219-4744
first-beacon.com
Mike Whitman

Jeanne Douglass
475 Elm St
Marlborough, MA 01752
(508) 481-8630
Jeanne Douglass

SCORE - Free Business Consulting
Marlborough, MA 01752
(508) 868-8198
worcester.score.org
Pete Allen

The Entrepreneur’s Source
3 Oneida Place
Hudson, MA 01749
(978) 562-8930
theesource.com/kpicard
Ken Picard

S2S Performance Consulting
146 Bolton Street
Marlborough, MA 01752
(774) 249-5687
Sharon Decker

Woodside Wellness Institute
241 Boston Post Road West
Marlborough, MA 01752
(508) 333-5520
jackiewoodside.com
Jackie Woodside

BUSINESS MACHINES

Northern Business Machines
24 Terry Ave
Burlington, MA 01803
(781) 272-2034 x125
nbmnc.com
R. J. Saucier

BUSINESS ORGANIZATIONS

Business Network International
111 Boston Post Rd, Ste 105
Sudbury, MA 01776
(978) 443-6800
bnimass.com
Patti Salvucci
See our ad on page 12

Marlborough Economic Development Corp.
91 Main St, Ste 204
Marlborough, MA 01752
(508) 229-2010
marlboroughedc.com
Tim Cummings

Marlborough Regional Chamber of Commerce
11 Florence St
Marlborough, MA 01752-2822
(508) 485-7746
Susanne Morreale Leeber

CANDY STORE/GIFTS

Lindt Chocolate Shop
Lindt & Sprungli
Stratham, NH 03885
(508) 460-8809
lindt.com
Mike Kraby
Amber Munnelly

CARPET/FLOOR CLEANING

AA Cleaning Company, Inc.
50H Brigham St
Marlborough, MA 01752-3137
(978) 562-5111
aacleaningcompany.com
David Allen

CATERERS

The Buffet Way, Inc.
283 Cook Ln
Marlborough, MA 01752
(508) 481-9537
buffetway.com
Dan Mauro

Jersey Mike’s
44 Boston Post Road
Marlborough, MA 01752
(508) 485-5940
jerseymikes.com
David McBride
Bethany Seidel
Jennifer Walker

Juliana’s Catering
61 King Phillip Rd
Sudbury, MA 01776
(978) 460-1021
julianascatering.com
Nicholas Chunias

Tasty Home Cookin’ Cafe and Catering
P. O. Box 797
Marlborough, MA 01752-0797
(508) 480-0770
Ed Walsh

CHILD CARE

Growing Room Child Development Center
71 River Road West
Berlin, MA 01503
(978) 838-0009
growingroomusa.com
Bob Doiron
Laura Gordon

KinderCare Learning Center
496 Boston Post Rd, E
Marlborough, MA 01752
(508) 229-4415
kindercare.com
Kelly Sullivan

Mountainside Children’s Center
291 Boston Post Rd West
Marlborough, MA 01752
(508) 630-8970
mountainsideschool.org
Corrine Chord
Janet Webster

Super Stars Learning Center
505 Boston Post Rd, West
Marlborough, MA 01752
(508) 251-9061
superstarslearningcenter.com
Rebecca DesJardins

The Cottage Children’s Center
197 Union St
Marlborough, MA 01752-2225
(508) 485-2054
cottagechildrenscenter.com
Marley Couchon
See our ad on page 19

Continued on next page

CLEANING

Airtek, Inc
282 Central St, Ste 5
Hudson, MA 01749
(978) 567-1072
airtekma.com
Neil Maloney
BELFOR Property Restoration
138 Bartlett St
Marlborough, MA 01752
(866) 914-0939
belforboston.com
Gerry McGonagle

New England Cleaning Services
40 Mechanic Street
Marlborough, MA 01752
(508) 281-4422
necleaningservices.com
Tony Cerqueira

P & J Cleaning Services
40 Royal Crest Dr, Apt 4
Marlborough, MA 01752-2438
(508) 229-8928
Pascoalina de Azevedo

Sandra’s Cleaning
3 Royal Crest #6
Marlborough, MA 01752
(508) 371-0074
Sandra Rodrigues

ServPro of Marlborough/Concord
P.O. Box 1545
Littleton, MA 01460
(508) 481-7556
Rick Levin

Sharp Cleaning Corp.
40 Southville Road
Southborough, MA 01772
(508) 485-8485
sharpcleaning.com
Herminio Gomes
Peter Virtue

Shine House Cleaning Inc.
186 Main Street
Marlborough, MA 01752
(508) 460-0361
shinehousecleaninginc.com
Tim Fox
Mara Santos

The Maids
200 E Main St, Ste 11
Marlborough, MA 01752
(508) 460-1551
James Segal

CLOTHING

Maurices
28 Highland Commons East
Hudson, MA 01749
(518) 728-5933
maurices.com
Sierra Rae Morgan

CLOTHING STORE

Savers
170 Richard Drive
Tiverton, RI 02878
(508) 415-0191
savers.com
Anna Dupre
Roger Gauthier

COFFEE SERVICES/ SUPPLIES

Wise Coffee Services, Inc.
P.O. Box 1100
Marlborough, MA 01752
(800) 528-2783
Shawn Wise

COLLECTION AGENCIES

American Profit Recovery, Inc.
33 Boston Post Rd West, Ste 140
Marlborough, MA 01752
(508) 485-5372
americanprofit.net
Jeff DiMatteo

COMMUNICATIONS SERVICES

Verizon
630 Forest St., Room C101
Marlborough, MA 01752
(508) 480-2420
verizon.com
Ellen Cummings

COMPUTER CONSULTING

Akornn Inc.
26 Maurice Dr
Marlborough, MA 01752
(508) 251-9359
Akornn.com
Jack Forman

Ceylon Soft Inc.
132 Hosmer Street
Marlborough, MA 01752
(508) 485-5711
ceylonsoft.com
Allen Arumainayagam

D.H. Keene Associates, Inc.
9 Stonehill Rd
Marlborough, MA 01752
(508) 481-0711
John Keene

EKG Networking, Inc.
P.O. Box 55
Marlborough, MA 01752
(508) 460-1920
ekgnetworking.com
Emily Greenwood

The Alternative Technology Group
220 Forbes Road
Braintree, MA 02184
(617) 674-2299 x803
alttechgroup.com
David DellaPenna

COMPUTER HARDWARE

Eastern Digital Solutions
P.O. Box 238
Milford, MA 01757
(508) 473-0028
easterndigital.net
Robert Cummings

COMPUTER SALES

PC Connection, Inc.
730 Milford Rd
Merrimack, NH 03054
(603) 683-2000
pcconnection.com
Lynn MacKenzie

COMPUTER SERVICES

Park Place International
100 Crowley Drive
Marlborough, MA 01752
(877) 991-1991 x8889
parkplaceintl.com
Christine Mellyn

COMPUTER SOFTWARE

Anagon Corporation
11 Ordway Rd
Hudson, MA 01749
(978) 562-0949
anagon.com
Peter Williamson

CONSULTANTS - BUSINESS/CAREER COUNSELING

Small Business Development Center - Clark University
950 Main St
Worcester, MA 01610-1477
(508) 793-7615
clarku.edu/offices/sbdc
Paula Camara

CONSULTANTS - FUNDRAISING

CGM Consulting
15 Blueberry Road
Ashburnham, MA 01430
(508) 481-3830
Catherine Mogavaro

CONSULTANTS - INFORMATION TECHNOLOGY

Trinity Consulting, Inc.
346 Brigham Street
Marlborough, MA 01752
(508) 485-8842
trinity-inc.net
George LaVenture

CONSULTANTS - PRESENTATION SKILLS/TRAINING

Great Speakers
877 Elm Street
Marlborough, MA 01752
(617) 276-4110
great-speakers.net
Wendy Lombardi

CONSULTANTS - SCIENTIFIC

MEH Associates, Inc.
418 Stearns Rd
Marlborough, MA 01752-6099
(508) 963-0889
Mark Hediger

CONTRACTORS - CARPENTRY

Salerno Construction
361 Berlin Road
Marlborough, MA 01752
(508) 873-0099
salernocontracting.com
Keith Salerno

Hudson Carpentry and Construction
467 Laws Brook Rd
Concord, MA 01742-2022
(978) 371-1725
Robert Hudson

CONTRACTORS - ELECTRICAL

Giombetti Electric, Inc.
401 South St
Marlborough, MA 01752
(508) 481-3299
giombettielectric.com
Donald Giombetti

S.I.S. Electrical
91 Lincoln Street
Marlborough, MA 01752
(508) 481-5126
sis-grp.com
Dennis Maroney

CONTRACTORS - EXCAVATION

Assabet Construction Services
103 Mechanic St, Unit E-2
Marlborough, MA 01752
(508) 481-2477
assabet.com
Kevin O’Malley

DiTullio Construction
58 Lacombe St
Marlborough, MA 01752
(508) 485-6931
Paul DiTullio

CONTRACTORS - GENERAL

Quality Framing Contractor
P.O. Box 629
Lancaster, MA 01523
(508) 842-2015
Keith Gilchrest

CONTRACTORS - PAVING/CONCRETE

S&F Concrete Contractors
166 Central Street, PO Box 427
Hudson, MA 01749
(978) 562-3495
Antonio Frias

CONVENTION & VISITORS BUREAU

MetroWest Tourism and Visitors Bureau
1671 Worcester Rd Ste 301
Framingham, MA 01701
(508) 361-9881
metrowestvisitors.org
Susan Nicholl

COUNTRY CLUBS

Marlborough Country Club
200 Concord Rd
Marlborough, MA 01752
(508) 485-1660
Jeff Lawson

The Haven Country Club
369 Cross Street
Boylston, MA 01505
(508) 869-2000
thehavencountryclub.com
Brian Dugan
See our ad on page 16

COURIER SERVICE

ABC Courier Service
PO Box 647
Marlborough, MA 01752
(800) 481-9588
Arthur Vigeant

CREDIT CARD PROCESSING

Strategic Payment Systems
45 Dan Rd, Ste 100
Canton, MA 02021
(781) 828-2523
spsprocessing.net

CUSTOMER RELATIONSHIP MANAGEMENT

Global Access Partners
197M Boston Post Rd W.
Marlborough, MA 01752-1840
(617) 719-4400
gapamericas.com
Martin Levins

DANCE STUDIO

Downtown Dance Center
31 Main Street
Marlborough, MA 01752
(508) 868-8721
Matthew Parello
Ronald Parello

Sky High Studios
289 Elm Street, Suite 114
Marlborough, MA 01752
(508) 251-1302
skyhighstudios.net
Lauren Forest

DENTIST

Carvalho & Roth
126 Union Street
Marlborough, MA 01752
(508) 485-8788
bracesonline.com
Kelly Ondovic

Daniel O’Brien, DMD
340 Maple St, Ste 100
Marlborough, MA 01752
(508) 481-0110
Daniel O’Brien

Marlboro Dental Care
65 Fremont St
Marlborough, MA 01752
(508) 460-8426
marlborodental.com
Domenic Albanese

Melissa A. Moeckel, D.M.D.
11A Florence St
Marlborough, MA 01752
(508) 485-0401
Cindy Willoughby

Perfect Dental
85 Franklin Street
Needham, MA 02494
(617) 749-5123
myperfectdental.com
Viorica Bucatel
Dmitry Linkov

Prime Smile Dental Group
530 Boston Post Road East
Marlborough, MA 01752
(508) 481-8094
primesmiledentalgroup.com
Mojgan Rahimi

<div>DEPARTMENT STORES</div> <div>Walmart Store 280 Washington Street Hudson, MA 01749 (978) 568-3383 walmart.com Michael DiFederico</div> <div>DISTRIBUTOR CAPITAL GOODS</div> <div>Mitutoyo America Corporation 753 Forest Street Marlborough, MA 01752 (630) 723-3570 mitutoyo.com Laura Newman Steve O’Loughlin</div> <div>DIVORCE MEDIATION/CONSULTING</div> <div>Divorce Mediation, Consulting and Coaching 160 Main St Marlborough, MA 01752 (508) 335-0069 usdivorcemediation.com Stephen Hitner</div> <div>DOG GROOMING/WALKING</div> <div>WAGS Dog Walking & More 19 Eaton Drive Hudson, MA 01749 (508) 525-5704 wagsdogwalkers.com Brian Burke</div> <div>DRIVING SCHOOL</div> <div>Christo Auto School 153 Lakeshore Dr Marlborough, MA 01752 (508) 481-6384 Donna Christo</div> <div>DRY CLEANERS</div> <div>Champion Cleaners 661 Boston Post Rd, East Marlborough, MA 01752 (508) 481-1110 Jim Higgins</div> <div>Choice Dry Cleaning & Tailor 105 W Main St Northborough, MA 01532 (508) 393-1499 Chae Mun Nam</div> <div>ELDER CARE</div> <div>BayPath Elder Services 33 Boston Post Road West Marlborough, MA 01752 (508) 573-7200 Christine Alessandro</div> <div>EMPLOYEE BENEFIT SERVICES</div> <div>Colonial Life 17 Village Hill Lane Unit 1 Natick, MA 01760 (508) 207-7511 Allen Jones</div>	<div>EMPLOYEE SERVICES</div> <div>Partnerships for a Skilled Workforce 420 Lakeside Ave, Suite 301 Marlborough, MA 01752 (508) 281-6910 mswreb.org Sylvia Beville</div> <div>Robert Half Management Resources 1700 West Park Dr. Ste 305 Westborough, MA 01581 (508) 621-2300 Doreen Bjorkman</div> <div>The Davis Companies 325 Donald Lynch Blvd Marlborough, MA 01752 (508) 481-9500 daviscos.com Patricia Flaherty Donahue</div> <div>ENERGY SERVICES</div> <div>Best Practice Energy 4 Appleton Drive Hudson, MA 01749 (508) 981-1978 bestpracticeenergy.com Matthew Dykeman</div> <div>Colonial Power Group, Inc. 277 Main St Marlborough, MA 01752 (508) 485-5858 colonialpowergroup.com Brian Murphy</div> <div>Energy Efficiency & Sustainability Consulting 2 South Bolton St Ext Marlborough, MA 01752 (508) 561-4871 itseesy.com/metrowest Frank Collins</div> <div>Northern Energy Services \ 78 W Main St Northborough, MA 01532 (508) 393-7500 Paul Mallet</div> <div>ENGINEERING - CIVIL/ENVIRONMENTAL</div> <div>Bruce Saluk & Associates, Inc. 576 Boston Post Rd, East Marlborough, MA 01752 (508) 485-1662 Bruce Saluk</div> <div>Capaccio Environmental Engineering, Inc. 293 Boston Post Rd, West Marlborough, MA 01752 (508) 970-0033 capaccio.com Lucille Servidio</div> <div>EQUIPMENT LEASING/FINANCING</div> <div>Bankers Capital 203 Southwest Cutoff Northborough, MA 01532 (508) 351-6000 bankers-capital.com Larry LaChance</div>	<div>EVENT MANAGEMENT</div> <div>Noble Expo & Event Production, Inc. 56 Allen Road Sturbridge, MA 01545 (508) 347-5815 nobleexpos.com MaryEllen Comerford</div> <div>FINANCIAL SERVICES</div> <div>Ameriprise Financial, Gage & Wilson 106 13th Street Unit 212 Charlestown, MA 02129 (617) 910-4834 ameripriseadvisors.com/paige.j.valchuis Paige Valchuis</div> <div>Anchor Wealth Management 910 Boston Post Rd, East, Ste 120 Marlborough, MA 01752 (508) 481-5507 russowealth.com Mark Russo</div> <div>Avidia Financial Services 256 Maple St Marlborough, MA 01752 (978) 567-3645 avidiabank.com Mary McDonald</div> <div>Citizens 125 Howard Street Northborough, MA 01532 (774) 258-1385 Charles Frankian</div> <div>Coastal Capital Group 222 Rosewood Drive Danvers, MA 01923 (978) 777-3116 coastalcapitalwealth.com11 Adam Hogue</div> <div>Davis Financial Associates 34 Thayer St Northborough, MA 01532 (508) 393-9818 davisfinancialassociates.com Donna Cox</div> <div>Delano Financial Management 133 West Main Street, #201 Marlborough, MA 01752-3821 (508) 460-8889 Joseph Delano</div> <div>Edward Jones 25 South St Hudson, MA 01749 (978) 567-9729 edwardjones.com Daniel Tenore</div> <div>Peabody Wealth Advisors Art Haviland Financial, LLC 150A Andover Street Ste 10A Danvers, MA 01923 (508) 481-0132 Arthur Haviland</div>	<div>Prudential Financial 377 Simarano Drive, Suite 110 Marlborough, MA 01752-3096 (508) 382-4901 prudential.com Jesse Sherwood</div> <div>RKG Financial, Inc. 61 Florence St Marlborough, MA 01752-2856 (508) 480-8383 Bob Gustafson <i>See our ad on page 14</i></div> <div>Walter Bonin Financial Services and Insurance 64 Country Lane Marlborough, MA 01752 (508) 485-1459 Walter Bonin</div> <div>FIRE/SECURITY SYSTEMS</div> <div>Commercial Fire Systems, Inc. 257 Maple Street - Unit 4 Marlborough, MA 01752 (978) 452-6833 commercialfireinc.com Paul Joy</div> <div>TC Life Safety 419 Lincoln Street Marlborough, MA 01752 (800) 837-8175 tclifesafety.com Yvette Holaday James Mongeau</div> <div>FLOORING/COUNTER TOPS</div> <div>Moura Interior Finishes of Mass., Inc. 3 Robert Bonazzoli Ave Hudson, MA 01749 (978) 562-2260 mourainterior.com Monica Moura</div> <div>FLORISTS</div> <div>Edinboro Flower Shop and Greenhouses 77 Edinboro St Marlborough, MA 01752 (508) 485-5852 edinboroflowershopmarlborough.com Robin Sinacole</div> <div>FOOD PRODUCTS MANUFACTURING</div> <div>Ken’s Foods, Inc. P. O. Box 849 Marlborough, MA 01752 (508) 229-1132 kensfoods.com Niulka (Nina) Nova-Duran</div> <div>FOOD/MARKET</div> <div>Monti’s Mini Market, Inc. 274 Maple St Marlborough, MA 01752 (508) 485-2265 Stephen Monti</div> <div>Wegmans 9102 Shops Way Northborough, MA 01532 (508) 936-1900 www.wegmans.com Matthew Finewood</div>	<div>FUNCTION HALL</div> <div>Riverview Hudson Portuguese Club 13 Port Street Hudson, MA 01749 (978) 567-1929 riverviewhpc.com</div> <div>FUNERAL HOME</div> <div>Tighe Hamilton Funeral Home 50 Central Street Hudson, MA 01749 (978) 562-3252 tighehamilton.com Tim Grasso James Hickey</div> <div>William R. Short & Son Funeral Home 95 West Main Street Marlborough, MA 01752 (508) 485-0180 Phil Short <i>See our ad on page 18</i></div> <div>GIFT STORES</div> <div>Wayside Country Store 1015 Boston Post Road, East Marlborough, MA 01752 (508) 481-3458 waysidecountrystore.com Deborah Eager</div> <div>GOLF INSTRUCTION</div> <div>Golfrite LLC 18 Bigelow Road Southborough, MA 01772 (508) 561-0111 golfrite.com Skip Guss</div> <div>GOVERNMENT SERVICES</div> <div>City Councilor Kathleen Robey 97 Hudson St Marlborough, MA 01752 (508) 561-4898</div> <div>Marlborough Building Dept. City Hall, 140 Main St Marlborough, MA 01752 (508) 460-3776 Robert Camacho</div> <div>Marlborough City Council City Hall, 140 Main St Marlborough, MA 01752 (508) 460-3711 Karen Boule</div> <div>Marlborough Mayor’s Office City Hall, 140 Main Street Marlborough, MA 01752 (508) 460-3770 Arthur Vigeant</div> <div>State Representative Danielle Gregoire State House Boston, MA 02133 (617) 722-2070 Danielle Gregoire</div> <div>Continued on next page</div>
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GRANT WRITING

Sharon S. McDonald, Proposal Writing/Consultation
39 Duca Dr
Marlborough, MA 01752
(508) 460-1241
Sharon McDonald

GRAPHIC DESIGNER

Exactly That Graphics
266 Desimone Dr.
Marlborough, MA 01752
(508) 317-7613
Sean McCarthy

HANDYMAN SERVICES

Handyman Matters
40 Mechanic Street Ste 210
Marlborough, MA 01752
(508) 481-1715
handymanmatters.com
Harry Dow

HARDWARE/BUILDING SUPPLIES

Monnick Supply
135 Maple St
Marlborough, MA 01752-3266
(508) 624-7070
monnicksupply.com
Paul Montalbano

HEALTH & WELLNESS

PURE Weight Loss
340 Maple St, Ste 101
Marlborough, MA 01752
(508) 904-5662
MarlboroweightLoss.com
Adam Chudzikiewicz

HEALTH/FITNESS CLUBS

MA Senior Games
263 Alden Street
Springfield, MA 01109
(413) 206-6274
maseniorgames.org
Larry Libow

Wayside Athletic Club
80 Broadmeadow Street
Marlborough, MA 01752
(508) 481-1797
WaysideAthleticClub.com
Darren McLaughlin
See our ad on page 6

HEALTHCARE/ REHABILITATION

The Reservoir
400 Bolton St
Marlborough, MA 01752
(508) 481-6123
reservoirCenter Rehab.com
Linda Rameau

Marlborough Hills Healthcare Center
121 Northboro Rd, E
Marlborough, MA 01752
(508) 485-4040
marlboroughhills.com
Jerry Shaffer

HEARING AIDS

Rogers Hearing Solutions
910 Boston Post Road East
Marlborough, MA 01752
(508) 490-0990
rogershearingsolutions.com
Michael Drennan
Nicole Kalukiewicz

HOME INSPECTIONS

Capstone Home Inspections
178 Wilson St
Marlborough, MA 01752
(508) 481-2764
capstonehome.com
Richard Robinson

HOSPITALS/CLINICS

AFC Urgent Care
38 Boston Post Road West
Marlborough, MA 01752
(508) 658-0764
doctorexpress.com
Bing Yeo
See our ad on page 9

Edward M. Kennedy Community Health Center
650 Lincoln St
Worcester, MA 01605
(508) 532-7323
kennedychc.org
Antonia McGuire

UMass Memorial Marlborough Hospital
157 Union St
Marlborough, MA 01752
(508) 481-5000
marlboroughhospital.org
Ellen Carlucci
See our ad on page 10

HOTELS/MOTELS

Best Western Royal Plaza Hotel and Trade Center
181 Boston Post Rd, West
Marlborough, MA 01752
(508) 460-0700
rplazahotels.com
Rick Skinner

Courtyard by Marriott
75 Felton St
Marlborough, MA 01752
(508) 480-0015
marriott.com/BOSMD
Mary Simone

Embassy Suites
123 Boston Post Rd W
Marlborough, MA 01752
(508) 485-5900
bostonmarlborough.embassy-suites.com
Richard Tomanek
See our ad on page 16

Fairfield Inn by Marriott, Boston-Sudbury
738 Boston Post Road
Sudbury, MA 01776
(978) 443-2223
FairfieldInnBostonSudbury.com
Jessica Medina

Hampton Inn of Marlborough
277 Boston Post Rd, W
Marlborough, MA 01752
(508) 787-9888
marlborough.hamptoninn.com
Helene Loiselle

Hilton Garden Inn Boston/Marlborough
170 Forest Street
Marlborough, MA 01752
(508) 450-2657
hiltongardeninn.com
Timothy Hippensteele
Donna Libby

Holiday Inn Hotel and Suites
265 Lakeside Ave
Marlborough, MA 01752
(508) 481-3000
holiday-inn.com/mbrma
Jahayra Santiago

Longfellow’s Wayside Inn
72 Wayside Inn Rd
Sudbury, MA 01776
(978) 443-1776
wayside.org
Steve Pickford

Red Roof Inn
367 Turnpike Rd
Southborough, MA 01772
(508) 481-3904
redroof.com
Hillary Easter

Residence Inn by Marriott
112 Donald Lynch Blvd.
Marlborough, MA 01752
(508) 481-1500
marriott.com/bosmb
Chelsea Coates

HOTELS/RESORTS

Great Wolf Lodge
150 Great Wolf Drive
Fitchburgh, MA 01420
(978) 343-9653
greatwolf.com/newengland
Henry Tessman

HUMAN RESOURCES

Administrative Business Resources
1900 West Park Dr Ste 280
Westborough, MA 01581
(508) 439-4730
ABRHR.com
Sheldon Prenovitz

CMEA The Employers Association
182 Turnpike Road, #227
Westborough, MA 01581-2830
(508) 481-5244
the-cmea.com
Deana Tuefferd

Dropkin Consulting
4 Powder Mill Ln
Southborough, MA 01772
(508) 494-3860
dropkinconsulting.com
Shelley Dropkin

ICE CREAM

Dairy Queen
49 E Main St
Marlborough, MA 01752-2609
(508) 485-0850
Mike Traiforos

New City Microcreamery
28 Main Street
Hudson, MA 01749
(978) 333-7144
Karim El-Gamal
Michael Kasseris

ICE SKATING RINKS

New England Sports Center
121 Donald Lynch Blvd
Marlborough, MA 01752
(508) 229-2700
Wes Tuttle

INFORMATION MANAGEMENT

Intelligent Database
38 Lakeshore Drive
Hudson, MA 01749
(617) 965-9544
intelligentdb.com
Erik Wegweiser
See our ad on page 6

INSURANCE

Blue Cross Blue Shield of Massachusetts
One Enterprise Dr
North Quincy, MA 02171
(800) 422-3545
bcbsma.com
Tara McDonagh

Domings Insurance Agency
P.O. Box 38
Marlborough, MA 01752
(508) 460-9300
Debbie Domings

Downey Insurance and Financial Group
190 E Main St
Marlborough, MA 01752
(508) 485-0130
downeyinsurance.com
Charles Downey

Gabriel Benefits LLC
278 Cumberland Ave
North Attleboro, MA 02760
(508) 699-6726
gabrielbenefitsllc.com
Joe Gabriel

Herlihy Insurance Group, Inc.
51 Pullman St
Worcester, MA 01606
(888) 756-5159
herlihygroup.com
Bryan Daniels

Hutchins & Threatt Insurance
488 Boston Post Rd, E
Marlborough, MA 01752
(508) 460-0800
htinsure.com
Brad Hutchins

L & S Boule Insurance Agency
158 Main St
Marlborough, MA 01752
(508) 485-4900
Joseph Santos

Lemire Insurance Agency
213 Main St, Ste #1
Hudson, MA 01749
(978) 568-8700
Lemireinsurance.com
Jim Lemire
See our ad on page 16

Marshall Insurance Agency
2 Bolton St Ext
Marlborough, MA 01752
(508) 480-8808
marshallinsurancegroup.com
Peter Marshall, CPCU
See our ad on page 19

Murphy Insurance Agency
200 Main St
Marlborough, MA 01752
(978) 567-4624
dfmurphy.com
Dennis Murphy
Dennis Murphy III
See our ad on page 10

New York Life Insurance
1700 West Park
Westborough, MA 01581
(508) 395-2739
Evan Taylor

New York Life Insurance
Marlborough, MA 01752
(781) 314-5913
newyorklife.com/agent/cdressel
Catherine Dressel

Tufts Health Plan
705 Mt. Auburn St
Watertown, MA 02472
(888) 880-8699
Gerald Lodge

Williams Insurance Agency
100 Granger Blvd Ste 106
Marlborough, MA 01752-2847
(508) 481-1111
Jill McElroy

INTERNET SALES

MKSworks, Ltd.
PO Box 1057
Marlborough, MA 01752
(508) 624-6311
mksworks.com
Margaret Swain

JEWELRY/GIFTS

Serendipity
63 Main Street
Hudson, MA 01749
(978) 562-7756
serendipityinudson.com
Lori Burton

KITCHEN CABINETS

Kitchen Views/ National Lumber
25 Central Street
Berlin, MA 01503
(978) 838-0810
kitchenviews.com/designers/long_diane.htm
Diane Long

LANDSCAPERS

Arbor-Turf Services, Inc.
PO Box 509
Marlborough, MA 01752-0509
(508) 460-0000
Ronald Jacques

D.R. Landers Landscaping
84 Crosby St
Marlborough, MA 01752
(508) 481-9749
Donald Landers

Dave’s Landscape Management
469 River Rd, Ste12
Hudson, MA 01749
(978) 562-9591
daveslandscape.com
Dave Rykbost

LAWYERS

Bowditch & Dewey, LLP
311 Main Street
Worcester, MA 01615
(508) 926-3348
bowditch.com
Jennifer Irvine

Cohen & Sales, LLC
221 Cresent St Ste 206
Waltham, MA 02453
(617) 621-1151
cohenandsales.com
Sol Cohen

CW Law Group, P.C.
188 Oaks Road
Framingham, MA 01702
(508) 309-4880
cwlawgrouppe.com
Jeremy Cohen
Alex Washkowitz

Fletcher Tilton PC
370 Main Street, 12th Floor
Worcester, MA 01608
(508) 459-8025
fletchertilton.com
Blair Sutphen

Ingle Law
56 Central St
Southborough, MA 01745
(508) 281-7900
inglelaw.com
Tracey Ingle

Law Office of Bruce G. Ledoux
186 Main Street
Marlborough, MA 01752
(508) 481-3995
bruceledoux.com
Bruce Ledoux

Law Offices of Flood & Favata
14 Winthrop St
Marlborough, MA 01752
(508) 624-4700
floodlaw.net
Christopher Flood

Law Offices of Gary H. Kreppel, P.C.
33 Boston Post Rd W, Ste 590
Marlborough, MA 01752-1829
(508) 820-1150
kreppellaw.com
Eamonn Sullivan

Mirick O’Connell
1800 West Park Dr
Westborough, MA 01581
(508) 791-8500
MirickOConnell.com
David McCay

Munroe, P.C.
69 Main Street
Hudson, MA 01749
(978) 562-6400
lalliermunroe.com
Kristofer Munroe

Rowe Law Office
P O Box 617, 21 Cotting Ave
Marlborough, MA 01752
(508) 485-5555
Barbara Rowe
Doug Rowe

Schaffer Legal
61 Florence St
Marlborough, MA 01752
(508) 251-1828
www.jkslegal.com
Jeffrey Schaffer
See our ad on page 13

William F. Brewin, Jr,
277 Main Street
Marlborough, MA 01752
(508) 460-3484
brewinlaw.com
Bill Brewin

LIMOUSINE SERVICES

W Limo, Airport Limousine
219 West Boylston Street
West Boylston, MA 01583
(508) 835-6436
wlimo.com
Maureen Raillo

MACHINE & TOOL SHOPS

Roche Tool & Die Corporation
170 Maple St
Marlborough, MA 01752
(508) 485-6460
James Roche

MANAGEMENT/
HR SERVICES

AIM
One Beacon Street
Boston, MA 02108
(617) 488-8381
aimnet.org
Michele Stafkosky

MANUFACTURERS
REPRESENTATIVES

Conti-Younger Associates Inc.
25 Newton St
Marlborough, MA 01752
(508) 485-7204
conti-younger.com
Michael Conti

Lindco, Inc.
24 ST. Martin Drive
Marlborough, MA 01752
(508) 485-8882
lindcoinc.com
Carl Lindegren
Joe Mankus

MANUFACTURING

Adcole Corporation
669 Forest Street
Marlborough, MA 01752
(508) 485-9100
adcole.com
Susan Schirmer

Boyd Coatings Research Co.
51 Parmenter Rd
Hudson, MA 01749
(978) 562-7561
boydcoatings.com
Donald Garcia

Device Technologies, Inc.
155 Northboro Rd, Unit 8
Southborough, MA 01772
(800) 669-9682
devicetech.com
Ogden Petri

Dow Electronic Materials
455 Forest St
Marlborough, MA 01752
(508) 481-7950
dow.com
Paul Connor

IEP Technologies
417 South St
Marlborough, MA 01752
(855) 793-8407
ieptechnologies.com
Randal Davis

Intel Massachusetts, Inc.
75 Reed Rd
Hudson, MA 01749
(978) 553-7733
intel.com
Ann Hurd

OK International Group
73 Bartlett St
Marlborough, MA 01752
(508) 303-8286
okcorp.com
Ann Marie Kellett

Omtec Corporation
181 Liberty St
Marlborough, MA 01752
(508) 481-3322
omtec.com
Tina Turner

Spire Metering Technology
249 Cedar Hill
Marlborough, MA 01752
(978) 263-7100
spiremt.com
John Shen

Viking Industrial Products
3 Brigham Street
Marlborough, MA 01752
(508) 481-4600
piezomaster.com
Aubrey Elms

MARKETING/
CONSULTING

City Greetings
52 Hummock Way
Hudson, MA 01749
(508) 786-0330
Ann Scott
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Jorie Designs
19 Oakwood Ct
Framingham, MA 01701
(508) 561-3739
Marjorie Anderson

Masterful Marketing
34 Rolfe Rd
Marlborough, MA 01752
(508) 303-0766
masterful-marketing.com
Debra Murphy

S & L Sales
12 Femia Rd
Framingham, MA 01701
(508) 598-5799
stevespromos.com
Steven Lutch

Thorsen & Associates
P.O. Box 615
Marlborough, MA 01752
(508) 481-5453
Marguerite Thorsen

VIP Freelance Studios
197M Boston Post Road West
Marlborough, MA 01752
(508) 797-2855
vipfreelancestudios.com
Melissa Alexander

MARTIAL ARTS

Kwon’s Martial Arts
796 Boston Post Road East
Marlborough, MA 01752
(508) 229-2236
kwonsmartialarts.com
Viet Nguyen

Premier Martial Arts
771 Boston Post Road
Marlborough, MA 01752
(508) 229-2545
pmamarlborough.com
Ginger Ruddy

MASSAGE THERAPY

Eden Place
277 Main St @ Victoria Bldg
Marlborough, MA 01752
(508) 439-0164
eden-place.com
Sara Geraghty

MEDIA

Comcast Business Class
181 Ballardvale Street, Ste 203
Wilmington, MA 01887
(978) 692-1906
comcast.com
Ben Pearlman

Comcast Spotlight
313 Boston Post Road West
Marlborough, MA 01752
(508) 305-2845
comcastspotlight.com/boston
Robin Tam

Community Advocate
32 South St
Westborough, MA 01581-1619
(508) 366-5500 x21
communityadvocate.com
David Bagdon

GateHouse Media
33 New York Ave
Framingham, MA 01701
(781) 433-6700
metrowestdailynews.com
Robin Lorenzen

Main Street Journal
186 Main St
Marlborough, MA 01752
(508) 460-1166
www.msjnews.com
Jim Ash

Marlborough Cable Trust (WMCT-TV)
91 Main St, Ste 202
Marlborough, MA 01752
(508) 481-1373
Dan Guindon

WCRN 830AM True Talk
276 Turnpike Road, Suite 225
Westborough, MA 01581-2852
(508) 792-5803
wcrnradio.com
Guy Ferrante

Worcester Business Journal
172 Shrewsbury Street
Worcester, MA 01604
(508) 755-8004
wbjournal.com
Rick Saia

WXLO 104.5FM
250 Commercial St.
Worcester, MA 01608
(508) 752-1045
wxlo.com
David Seidenberg

MEDICAL EQUIPMENT

Boston Biomedical Associates
100 Crowley Drive
Marlborough, MA 01752
(508) 351-8632
boston-biomedicaal.com
Jake Martz
See our ad on page 16

Boston Scientific
100 Boston Scientific Way
Marlborough, MA 01752
(800) 876-9960
Scott Santangelo
See our ad on inside back cover

Quest Diagnostics
200 Forest St
Marlborough, MA 01752-3023
(774) 369-3898
QuestDiagnostics.com
Janet Bovaird
See our ad on back cover

MEDICAL
IMAGING/TECHNOLOGY

GE Healthcare
100 Results Way
Marlborough, MA 01752
(508) 683-2338
Cindy Collins

MOBILE HOMES

Jo-Len Village, Inc.
287 Boston Post Rd, E
Marlborough, MA 01752
(508) 480-0339
Shelly Valchuis
Jean Valchuis

Continued on next page

MODELS

Microform Models, Inc.
158 Winter St
Marlborough, MA 01752
(877) 489-3011
microformmodels.com
Nate Howe
George Pacific

MONUMENTS

Louis Monti & Sons Inc.
241 Maple St
Marlborough, MA 01752
(508) 485-1990
montimonuments.com
Louis Monti

MOVING COMPANIES

Mark’s Moving & Storage
111 Milk St
Westborough, MA 01581
(508) 485-0348
marksmoving.com
Dave Brower

MULTI-MEDIA DEVELOPMENT

Pascarella Multimedia
PO Box 487
Westborough, MA 01581
(508) 450-9641
pascarellamultimedia.com
Mike Pascarella

OCCUPATIONAL HEALTH & SAFETY SERVICES

Occupational & Environmental Health Network
5 Mt Royal Ave Ste 50
MArlborough, MA 01752
(508) 251-7260
oehn.net
Karin Sullivan

OFFICE FURNITURE & EQUIPMENT

Aldine Interior Solutions Corp./Gabriel Business Group
105 Route 101A
Amherst, NH 03031
(877) 401-5544
aldinecorp.com
Aaron Noga

OPTOMETRISTS/OPTICIANS

Vision Associates, LLC
103 Main Street
Marlborough, MA 01752
(508) 481-4900
visionassociatesonline.com
Ara Barsamian

ORGANIZATIONAL SERVICES

Simplify, Simplify
31 LIncoln Street
Marlborough, MA 01752
(508) 403-0145
simplifysimplify.org
Elizabeth August

ORGANIZATIONS - BUSINESS

495/MetroWest Partnership
200 Friberg Pkwy, Ste 1003
Westborough, MA 01581
(774) 760-0495
495partnership.org
Jessica Strunkin

ORGANIZATIONS/CLUBS

Addictions Referral Center, Inc.
33 Main St
Marlborough, MA 01752
(508) 485-4357
theaddictionreferralcenter.com
Ernie Kapopoulos

Advocates
1881 Worcester Road
Framingham, MA 01701
(508) 628-6300
Heather Heinle

American Cancer Society
30 Speen St
Framingham, MA 01701
(508) 270-4618
bicyclesbattlingcancer.org
Patti MCKone

Boys & Girls Clubs of MetroWest
169 Pleasant St
Marlborough, MA 01752
(508) 485-4912
bgcmetrowest.org
Francis Hurley

Employment Options, Inc.
82 Brigham St
Marlborough, MA 01752
(508) 485-5051
employmentoptions.org
Toni Wolf

Friends of the Marlborough Seniors
240 Main Street # 208
Marlborough, MA 01752
(508) 624-9365
Barbara McGuire

Greater Marlboro Programs
65 Boston Post Road West,
Suite 220
Marlborough, MA 01752
(508) 485-4227
gmpinc.org
Denise Vojackova-Karami

Knox Trail Council
2 Mount Royal Avenue, Suite 100
Marlborough, MA 01752
(508) 872-6551
ktc-bsa.org
Matthew Budz

Marlborough Historical Society
377 Elm Street
Marlborough, MA 01752
(508) 485-4763
historicmarlborough.org
Robert Kane

Marlborough Rotary Club
PO Box 186
Marlborough, MA 01752
(978) 244-7511 x102
marlboroughrotary.org
David Hecht

Prana Recovery Centers Inc.
PO Box 376
Marlborough, MA 01752
(978) 580-0631
pranarecoverycenters.org
Kelly McCausland
See our ad on page 12

SADD, Inc. - Students Against Destructive Decisions
255 Main St ste 208
Marlborough, MA 01752
(508) 481-3568
sadd.org
Dawn Teixeira

SMOC
7 Bishop St
Framingham, MA 01702
(508) 872-4853
smoc.org
James Cuddy

Special Olympics Massachusetts
512 Forest St
Marlborough, MA 01752
(508) 485-0986
specialolympicsma.org
Mary Beth McMahon

United Way of Tri-County
46 Park Street
Framingham, MA 01702-6652
(508) 872-3291
unitedwaytri-county.org
Paul Mina
See our ad on page 19

YMCA of Central Massachusetts
4 Valente Drive
Westborough, MA 01581
(508) 870-1320
ymcaofcm.org
Elizabeth Moquin

PAINTERS

Krysa Painting & Decorating
25 Village Drive
Marlborough, MA 01752
(508) 259-3447
krysa-painting.com
Jack Krysa

PAPER

LCI Paper Company
53 Brigham Street
Marlborough, MA 01752
(508) 281-5088
lcipaper.com
Larry Chase

PAVING

Mr. Pothole Man
11 Harrington Ridge Road
Sherborn, MA 01770
(508) 786-2925
mrpotholdman.com
Gary Goldman.
Brandy Solano

PAYROLL SERVICES

Automatic Data Processing
2 Vision Dr
Natick, MA 01760
(781) 622-3282
sbs.adp.com
Steve Whittier

PEST CONTROL

Colonial Pest Control Inc.
225 Cedar Hill Rd
Marlborough, MA 01752
(508) 485-6006
Chris Williams

Empire Pest Control
PO Box 689
Marlborough, MA 01752
(508) 481-9993
empirepest.com
Kenneth Cyphers

PET CARE & SUPPLIES

Pets Gone Healthy
505 Boston Post Rd W
Marlborough, MA 01752
(508) 485-3881
petsgonehealthy.com
Sandie Wheeler
Ken Wheeler

PETROLEUM/ FUEL SERVICE

Interstate Gas & Oil
239 Nobscot Rd
Sudbury, MA 01776
(978) 443-2300
igosudbury.com
Gaye Brown-Hyman

Juniper Farms - Bolton Oil
P.O. Box 22
Hudson, MA 01749-0022
(978) 562-3342
Mary Loureiro

Lakeside Oil Company.
111 Lakeside Ave
Marlborough, MA 01752
(508) 485-0658
Maria White

Suburban Propane
100 Cedar Hill St
Marlborough, MA 01752
(508) 481-1000
suburbanpropane.com
Mark Sec

PHARMACEUTICAL COMPANY

RXI Pharmaceuticals
257 Simarano Drive Ste 101
Marlborough, MA 01752
(508) 767-3861
rxipharma.com
Tamara McGrillen

Sunovion Pharmaceuticals
84 Waterford Drive
Marlborough, MA 01752
(508) 481-6700
sunovion.com
Katrina Iserman

Bouvier Pharmacy
515 Lincoln St
Marlborough, MA 01752
(508) 485-0682
bouvierpharmacy.com
Philippe Bouvier

PHOTOGRAPHERS

David Fox Photographer
59 Fountain St
Framingham, MA 01701
(508) 820-1130
davidfoxphotographer.com
David Fox

Light Magic Event Photography
17 Greenwood Street
Marlborough, MA 01752
(508) 481-6926
light-magic.com
Kay McGinnis Ritter

Turning Point Images
37 Gifford Drive
Worcester, MA 01606
(860) 307-8575
turningpointimages.com
Joe Don Richardson

PHYSICIANS

Marlborough Center for Sleep Disorders
320 Bolton St
Marlborough, MA 01752
(508) 481-4288
Clifford Risk

Women’s Health of Central Massachusetts
340 Maple Street
Marlborough, MA 01752
(508) 485-1056
Debbie DeMarco

PICTURE FRAMING

Details Picture Framing
87B Granger Blvd.
Marlborough, MA 01752
(508) 460-0555
detailsframing.com
Debbie Baker

Post Road Art Center
One Boston Post Rd, East
Marlborough, MA 01752
(508) 485-2580
postroadartcenter.com
Randi Isaacson

PLUMBING/DRAIN CLEANING

Roto-Rooter
175 Maple Street
Stoughton, MA 02072
(781) 297-7049
rotorooter.com
Joe Delicio
William Heinle

PLUMBING/HEATING

R.J. Curley & Sons Plumbing and Heating
152 Manning St
Hudson, MA 01749
(978) 562-2742
curleyandsonsplumbing.com
Thomas Curley

PRINTING

D3 Synergy Graphics, LLC
164 Locke Dr
Marlborough, MA 01752
(508) 281-7800
d3synergy.com
Ralph DelMonico

Minuteman Press
160 Main St
Marlborough, MA 01752
(508) 481-0966
marlboro.minutemanpress.com
David Welch
Darlene Welch
See our ad on page 14

SD Visual Images
40 Hudson St
Marlborough, MA 01752-1299
(508) 481-2948
sdvisualimages.com
Joseph Jordan

PRINTING/MAILING SERVICES

Jet Mail
577 Main Street
Hudson, MA 01749
(978) 567-6740
Mitchell Freundlich

PROMOTIONAL DISTRIBUTOR

Promotional Partners, Inc.
277 Main Street
Marlborough, MA 01752
(508) 229-2211
promotional-partners.com
Steve Elkinson

PUBLIC RELATIONS

BBWrites Strategic Communications
15 Farm Rd
Marlborough, MA 01752
(508) 786-3013
bbwrites.com
Beth Bryant

David A. Greenwood and Associates
308 River Rd
Hudson, MA 01749
(978) 568-1374
davidagreenwood.com
David Greenwood

REAL ESTATE - APARTMENTS

Avalon Marlborough
1000 Bay Drive
Marlborough, MA 1752
(508) 485-0083
avalonmarlborough.com
Tod Salmonson
See our ad on page 17

Bell Marlborough
20 Applebriar Lane
Marlborough, MA 01752
(508) 481-9133
bellmarlborough.com
Shawn Pike
Jennifer Grant
See our ad on page 5

Touchstone Apartments
342 Lincoln Street
Marlborough, MA 01752
(508) 481-3265
TouchStoneApartments.com
Branch Yules, Esq.

White Real Estate Company
116 Broad St.
Marlborough, MA 01752
(508) 485-1704
Gary White

REAL ESTATE - CONDOMINIUMS

The Overlook at Lake Williams
PO Box 377
Marlborough, MA 01752
(774) 225-0666
overlookatlakewilliams.com
Richard Roper
See our ad on page 20

REAL ESTATE - INDUSTRIAL & COMMERCIAL

Normandy Real Estate Partners
200 Nickerson Rd
Marlborough, MA 01752
(508) 481-7042
Don Carter
See our ad on page 19

R.W. Holmes Realty
321 Commonwealth Rd
Wayland, MA 01778
(508) 651-9023
rwholmes.com
Garry Holmes

SVN Parsons Commercial Group
1881 Worcester Road
Framingham, MA 01701
(508) 271-9215
svn.com
Arlon Brown

REAL ESTATE - PROPERTY MANAGEMENT

Riverbridge North, LLC
65 River Road West
Berlin, MA 01503
(978) 415-0200
riverbirdgenorth.com
Matthew Senie

REAL ESTATE BROKERS

ERA Key Realty Services
19B Maple St
Marlborough, MA 01752
(508) 380-5229
joycetorelli.com
Joyce Torelli

Kevin L. Santos Real Estate Consultant
2 Stratton Road
Hudson, MA 01749
(978) 790-0292
Kevin Santos

Nina Sable/ERA Key Realty
19B Maple Street
Marlborough, MA 01752
(508) 733-8935
Nina Sable
See our ad on page 19

Rhodes Realty Associates
119 Dudley Road
Berlin, MA 01503
(978) 660-9242
michellestmichael.net
Michelle St. Michael

William Raveis Real Estate
661 Sudbury Street
Marlborough, MA 01752
(978) 618-6812
Debbie Guillet

REAL ESTATE DEVELOPMENT

The Gutierrez Company
200 Wheeler Road
Burlington, MA 01803
(781) 272-7000
gutierrezco.com
Scott Weiss

Lake Williams Corporate Center
N.E Williams C/o National Development
Newton Lower Falls, MA 02462
(508) 875-6789
NatDev.com
Greg Gagne

RECYCLING

Metal Man Recycling LLC
8 Shady Lane
Framingham, MA 01701-4780
(508) 479-1736
mymetalman.com
Thomas Zampini

RENTALS

Marlborough Grand Rental Station
135 Maple St
Marlborough, MA 01752-3266
(508) 485-3654
marlbororentals.com
Paul Montalbano

Sudbury Taylor Rental
712 Boston Post Rd., Rt. 20
Sudbury, MA 01776
(978) 443-7368
sudburytaylor.com
Lisa Martel

RESTAURANTS

Allora
139 Lakeside Avenue (Rte 20)
Marlborough, MA 01752
(508) 485-4343
AlloraRistorante.com
Joe Ferro

Bertucci's Italian Restaurant
601 Donald Lynch Blvd
Marlborough, MA 01752
(508) 485-3636
bertuccis.com
Tom Nipps

Firefly's BBQ
350 E Main St
Marlborough, MA 01752
(508) 357-8883
fireflysbbq.com
Steve Uliss

Funky Murphys
31-35 Main Street
Marlborough, MA 01752
(508) 251-2771
murphysirishbars.com
Cal Doland
Desmond McKane

The Halfway Cafe
820 Boston Post Road
Marlborough, MA 01752
(508) 480-0688
thehalfwaycafe.com
Brittany Tucker

Kennedy's Irish Pub
247A Maple St, #A
Marlborough, MA 01752
(508) 485-5800
kennedys-pub.com
Dennis Kennedy

Main Street Café
182 Main St
Marlborough, MA 01752
(508) 485-7664
Mary Scott
Randy Scott

Marlboro House of Pizza
280 Main St
Marlborough, MA 01752
(508) 485-3033
marlborohouseofpizza.com
Maged Morcos

New Fancy Pizza House
3 Main St
S. Grafton, MA 01560
(508) 839-6488
George Haralambus

Olive Garden Italian Restaurant
728 Donald Lynch Blvd
Marlborough, MA 01752
(508) 303-6558
olivegarden.com
Dawn Bellerose

Prospector East Saloon
520 Lincoln St
Marlborough, MA 01752
(508) 485-9072
Robert Kays

Rail Trail Flatbread Co.
33 Main St
Hudson, MA 01749
(978) 293-3552
railtrailflatbread.com
Karim El-Gamal
Michael Kasseris

Silk Road Bistro
150 Main Street
Marlborough, MA 01752
(508) 658-0147
Yang Song

Stephen Anthony's Inc.
999 Boston Post Rd, East
Marlborough, MA 01752
(508) 460-9618
stephenanthonys.com
Anthony Scerra

Zarape Mexican Restaurant
33 Maple St
Marlborough, MA 01752
(508) 485-5502
Rosa Varela

RETIREMENT COMMUNITY

Christopher Heights Assisted Living
99 Pleasant St
Marlborough, MA 01752
(508) 281-8001
christopherheights.com
Stephanie Nordstrom
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New Horizons at Marlborough
400 Hemenway St
Marlborough, MA 01752
(508) 460-5200
cummingsfoundation.org
Robert O'Connor
Ginger Ryan

Whitney Place Assisted Living
238 West Main Street
Northborough, MA 01532
(508) 393-5655 x4261
salmonhealth.com
Jim Priest

ROOFING

All WeatherTite Inc
61 Florence St
Marlborough, MA 01752-0604
(508) 303-8483
allweathertite.com
J. Kelly Shepard

RUBBISH REMOVAL

Republic Services, Inc.
385 Dunstable Rd
Tyngsboro, MA 01879
(978) 649-7564
Bruce Stanas

SCHOOLS

AMSA Charter School
201 Forest St
Marlborough, MA 01752
(508) 597-2400
amsacs.org
Maureen Evans

Assabet Valley Regional Technical High School
215 Fitchburg St
Marlborough, MA 01752
(508) 485-9430
assabettech.com
Ernest Houle
See our ad on page 8

Becker College
61 Sever St
Worcester, MA 01609-2195
(508) 373-9500
becker.edu
Elizabeth Giangrande

Framingham State University
100 State St
Framingham, MA 01701
(508) 626-4556
framhingham.edu/dgce
Paula Hogard
See our ad on page 11

Framingham State University (MERC)
100 State St
Framingham, MA 01701
(508) 626-4861
framingham.edu
Maureen Dunn
See our ad on page 19

Hudson School Department
155 Apsley St
Hudson, MA 01749
(978) 567-6100
Julia Pisegna

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Immaculate Conception School
25 Washington Ct
Marlborough, MA 01752
(508) 460-3400
icschool.net
Sandi Barrett

Kumon Math and Reading Center
496 Boston Post Road East
Marlborough, MA 01752
(508) 786-5866
kumon.com/marlborough
Renuka Garg

Marlborough Public Schools
17 Washington St
Marlborough, MA 01752-5505
(508) 460-3509
marlborough.k12.ma.us
Richard Langlois

Massachusetts International Academy
280 Locke Dr
Marlborough, MA 01752
(508) 303-9300
maiaacademy.org
Daniel Xu

Quinsigamond Community College
25 Federal Street
Worcester, MA 01609
(508) 854-2733
qcc.mass.edu
Gail Carberry

SECURITY

Warren Security
181 Boston Post Road, East
Marlborough, MA 01752
(508) 485-5141
Nick Martines

SENIOR CARE

Seniors Helping Seniors
114 Fisher Rd
Southborough, MA 01772
(508) 485-1765
seniorshelpingseniors.com/metrowest
Douglas Peck
See our ad on page 7

SEWERAGE SERVICE

Lakeside Sewerage Service
780 N Bigelow St
Marlborough, MA 01752
(508) 485-1063
Gary Lynde

SHREDDING

New England Security Shredders
40 Mechanic Street
Marlborough, MA 01752
(508) 251-0225
Craig Vinciguerra

SIGNS & AWNINGS

Sign-A-Rama
796 Boston Post Road East
Marlborough, MA 01752
(508) 481-7551
signaramamarlboro.com
Giancarlo Lavini

SKIN CARE

Lumene North America
201 Boston Post Rd. W. St. 401
Marlborough, MA 01752
(508) 460-0404
lumeneusa.com
Joe Pastorkovich

Mary Kay
1 Ellingwood Street
Boston, MA 02120
(781) 816-7465
marykay.com/krosecarol
Kristen Culver

Mary Kay
6 Turner Road
Framingham, MA 01701
(508) 380-5052
marykay.com/rhona
Rhona George

SOCIAL MEDIA SERVICES

Venly, Inc.
810 Memorial Dr
Cambridge, MA 02446
(781) 254-6064
venly.com
Chiderah Okoye

SOLAR ELECTRIC INSTALLER

New England Clean Energy
43 Broad St Ste A408
Hudson, MA 01749
(978) 567-9463
NECleanEnergy.com
Mark Durrenberger
Kim Herron

Sunrun Inc.
734 Forest Street
Marlborough, MA 01752
(978) 793-7328
Lauren Iacovelli

Vivint Solar
53 Brigham Street #6
Marlborough, MA 01752
(508) 460-0585
vivintsolar.com
Richard Howell

SPA - DAY

Elizabeth Grady
197J Boston Post Rd W
Marlborough, MA 01752
(508) 460-7774
Carolyn Dagostino

SPORTS FACILITIES

All Star Sports Academy
72 Jefferson Street
Marlborough, MA 01752
(617) 999-9200
allstarsportsacademy.org
Clinton Chalk

Fore Kicks Marlborough
219 Forest St
Marlborough,, MA 01752
(508) 624-4433
forekicks.com
Patricia Teager

STORAGE UNITS

Acorn Self Storage
230C East Main Street
Marlborough, MA 01752
(508) 481-9104
Bob Connors

The Bunker Self Storage
331 Boston Post Rd, East
Marlborough, MA 01752
(508) 480-0583
Marilyn Gilbert
Ray Gilbert

TAX CONSULTING

1031 Exchange United Asset Trading Company
11 DiRado Dr
Marlborough, MA 01752-1431
(508) 481-8893
1031uatc.com
Jack Cutone

Intrepid Advisors, LLC
290 Donald Lynch Blvd.
Marlborough, MA 01752
(508) 926-2236
rdtaxcredit.net
Stephen Powers
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TELECOMMUNICATIONS SERVICES

Next Generation Communications, LLC
91 Main St, Ste 102
Marlborough, MA 01752
(508) 485-4229
nextgenerationcommunications.com
Keith Fuller
Jackie Winchenbaugh

Wireless Zone (Solomon Pond Mall) Verizon
601 Donald Lynch Blvd
Marlborough, MA 01752
(508) 357-8882
Asim Ghani

TRANSPORTATION/ ADVERTISING

MetroWest/495 Transportation Management Association
1671 Worcester Rd, Ste 301
Framingham, MA 01701
(508) 879-5600
metrowest495TMA.org
Stephanie Hirshon

TRAVEL/INSURANCE/ FINANCIAL

AAA Northeast
197 Boston Post Rd West, G2
Marlborough, MA 01752
(508) 303-2400 x3390
aaa.com
Jamie Abnoos

TRUCK SALES/LEASING/RENTAL

Tuck’s Truck Sales
244 Washington Street
Hudson, MA 01749
(978) 562-3492
tuckstrucks.com
Larry Dooley

U.S. POSTAL SERVICE

U.S. Postal Service
20 Florence Street
Marlborough, MA 01752-9998
(508) 485-1341
usps.com
Nicholas Tselikis

UTILITIES

Eversource Energy
157 Cordaville Rd
Southborough, MA 01772
(800) 592-2000
eversource.com
JoAnne O’Leary

National Grid
245 S Main St
Hopedale, MA 01747
(508) 482-1283
nationalgrid.com
Robert Russell
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VETERINARIANS

Marlboro Animal Hospital
441 Lakeside Ave
Marlborough, MA 01752
(508) 485-1664
Cathy Curley

VIDEO PRODUCITON

DiGregorio Productions
248 Brigham Street
Marlborough, MA 01752
(781) 454-9385
dprodonline.com
Robert DiGregorio

WASTE MANGEMENT

Bin There Dump That
1 Sequoia Drive
Lunenburg, MA 01462
(978) 582-1176
wachusettddumpsterrental.com
Julie Paradise

WATER MANGEMENT

Massachusetts Water Resources Authority
88 D’Angelo Dr
Marlborough, MA 01752
(617) 788-1103
mwra.com
Frederick Laskey
Katherine Ronan

WEBSITE APPLICATIONS

Active Oak, LLC
26 Briar Wood Lane, Suite 11
Marlborough, MA 01752
(978) 562-5979
activeoak.com
David Herrington

WEBSITE DEVELOPERS

Adventures Online
45-A Curtis Ave
Marlborough, MA 01752
(508) 480-8833
adventuresonline.com
Karen Callahan

iVirtualSolutions
420 Lakeside Ave, Ste 301
Marlborough, MA 01752-4571
(508) 925-0054
ivirtualsolutions.com
Jayashree Paranjape

Mindbrew Creative
166A Southville Rd
Southborough, MA 01772
(508) 251-5560
mindbrewcreative.com
Forrest Musselman

Steve Doyle Web Solutions
90 Spring Street
Marlborough, MA 01752
(774) 249-0664
doylewebsolutions.com
Steve Doyle

WEIGHT LOSS/NUTRITION

Advocare
144 Bolton Street
Marlborough, MA 01752
(617) 888-2223
wearechampionmakers.com
Brian Keenan

Thrive By Le-vel
157 Highland Street
Marlborough, MA 01752
(978) 930-6352
boopsy.le-vel.com
Rachal Herman

WINDOWS/DOORS

Renewal by Andersen
30 Forbes Road
Northborough, MA 01532
(508) 351-2226
renewalbyandersen.com
Sandy Pochapin

WINE/FOOD GOURMET

The Vin Bin
91 Main Street
Marlborough, MA 01752
(508) 480-9463
thevinbin.com
Rick Lombardi

WINE/SPIRITS

Marlboro Wine & Spirit
44 Boston Post Rd W, Rte 20
Marlborough, MA 01752
(508) 480-0088
marlborrowine.com
Stephen Zeitler

WOMEN’S HEALTHCARE

Hologic
250 Campus Dr
Marlborough, MA 01752
(508) 263-2900
hologic.com
Margaret Eckenroad



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