



MARLBOROUGHCHAMBER.ORG | BUSINESS ADVOCACY SINCE 1924

**2019 VOLUME 1**

- 2 PRESIDENT'S LETTER
- 3 YOUNG PROFESSIONALS
- 3 GOVERNMENT AFFAIRS
- 4 NEW MEMBERS
- 5 NETWORKING
- 6 RIBBON CUTTINGS
- 8 NEW MEMBER LISTINGS  
10/2018 - 03/2019

*Celebrating 95 Years* 1924-2019



**SAVE THE  
DATE**

**JULY 29, 2019**

**45TH ANNUAL GOLF TOURNAMENT  
MARLBOROUGH COUNTRY CLUB**



## Happy Spring and welcome to the first newsletter of 2019!

It has been a very busy start to the year and the first quarter has shown tremendous promise and excitement for the future of our chamber. I'm pleased to announce that the 2019 budget, by-laws, Board of Directors and Executive Committee have been approved and we are now set to go against our objectives.

At its core, our organization is the engine that fosters the health and business vitality the region we proudly represent, thereby providing the energy necessary to advance common objectives. MRCC needs our member businesses to grow, and businesses need the chamber to grow—It really is a symbiotic relationship in the truest sense.

So rather than debating with a new prospect over why they should join, we will inspire them on why they can't afford not to. This will be a rallying theme for 2019 and beyond.... that will require everyone associated with volunteering their time and efforts to uphold and embrace the positive energy and inspiring attitude in our new culture.

We are actively building our platforms that will maximize our membership value and serve the region community that we serve. Government Affairs, School to Business Partnership, Young Professionals, Workforce Development and Business Solutions are all gearing up for strong value additions on top of dynamic new networking ideas.

All of this activity partnered with a strong web and social media campaign and event calendar should make for a very exciting 2019!

You have my full commitment to work diligently on helping our businesses to succeed, increase job opportunities and develop diverse segments while building a strong culture based on kindness and fellowship.

The door to the Chamber is always open to your comments and suggestions. Looking forward to working with you in the months ahead!

Onward and Upward!

**Robert Schlacter, President and CEO**  
rschlacter@marlboroughchamber.org

## stay informed

The "It's Your Business" newsletter is a publication of the MRCC: Marlborough Regional Chamber of Commerce. Celebrating over 90 years of service!

11 Florence Street  
Marlborough, MA 01752  
marlboroughchamber.org



**Like us**

facebook.com/MarlboroughChamber



**Link with us**

Marlborough Regional  
Chamber of Commerce



**Tweet us**

twitter.com/MarlboroughChamber



**Follow us**

instagram.com/MarlboroughChamber



**Watch us**

Marlborough Regional  
Chamber of Commerce

ART DIRECTION & LAYOUT BY

*Chandra Tallman Design*



*Graphic Design Services*

LOGOS \* BUSINESS CARDS  
BRANDING \* PRESENTATIONS  
\* PRINT & DIGITAL PUBLISHING \*  
\* EVENT STATIONERY \*  
WEBSITES

**617.733.0765**

chandratallman@gmail.com  
chandratallman.com

## young professionals

**Kelley Borer-Miller**, Crossroads School, is helping us bring life back to our Young Professionals Group to add value to our members. The Young Professionals Group will host events throughout the year to provide networking opportunities and professional development for young professionals, ages 21-40. Keep your eye out for exciting updates, rebranding, and events... including a Martini Party to kick things off later this spring!

If you would like to get involved, please complete this **doodle poll** to help us select the date for our first informational meeting.

## governmentaffairs

**Government Affairs is getting ready for spring and here to help our members grow their businesses.**

**Save the Date, Thursday, May 9th 7:30 a.m.** Find out about Opportunity Zones and if they are right for you?

**Opportunity Zones Seminar | April 25th | 3-5 p.m.**

We are also partnering with the Marlborough Economic Development corporation on another seminar. More details to follow.

**Online "Ask the Expert?"** Watch the Marlborough Regional Chamber website for our new member benefit of Ask the Expert? We will be providing an expert each month to help you with your business challenges.

**Monthly Meeting** Each month the Government Affairs committee reviews legislation, checks in with city officials and helps find solutions for our members. We meet the 2nd Wednesday of the month at 8 a.m. in the conference room of the Marlborough Regional Chamber of Commerce. Please join us.

Thank you,

**Emily Greenwood, Chair Government Affairs**

### IMMACULATE CONCEPTION SCHOOL



**NOW ENROLLING**  
PRESCHOOL-8TH GRADE  
**ACADEMIC SCHOLARSHIPS**  
**AVAILABLE**

*Call us to schedule your tour now!*  
25 Washington Court, Marlborough, MA

[www.icschool.net](http://www.icschool.net) • 508-460-3401



**Modular Concepts**

*Commitment to your service*

[www.cleanwith.us](http://www.cleanwith.us)  
241 Boston Post Rd. West  
1st Floor  
Marlborough, MA 01752

**Luiz Thomaz**  
T 508-658-0303  
C 508-816-8914  
[Lthomaz@cleanwith.us](mailto:Lthomaz@cleanwith.us)



**Acorn Self Storage**  
- Established 1999 -

230C East Main Street, Marlborough, MA 01752



**Capaccio**  
Environmental Engineering, Inc.  
*"Helping Industry and the Environment Prosper"*

**Lucille Servidio, CHMM, TURP**  
**Senior Vice President**

Tel: 508.970.0033 x114  
Mobile: 508.380.9217  
E-mail: [lservidio@capaccio.com](mailto:lservidio@capaccio.com)

293 Boston Post Road West Marlborough, MA 01752  
[www.capaccio.com](http://www.capaccio.com) A WBENC-Certified Women's Business Enterprise

**CHRISTOPHER M. FLOOD**  
ATTORNEY AT LAW

**LAW OFFICES OF FLOOD & FAVATA**  
14 WINTHROP STREET  
MARLBOROUGH, MASSACHUSETTS 01752  
[www.floodlaw.net](http://www.floodlaw.net)

TEL. (508) 624-4700  
FAX (508) 624-7497  
[chrisflood@floodlaw.net](mailto:chrisflood@floodlaw.net)



**Katie Deasey**  
Director of Sales  
Specialist in Extended Stay

Homewood Suites by Hilton® Boston-Marlboro  
65 River Road West • Berlin, MA, 01503  
[www.HomewoodSuites.com](http://www.HomewoodSuites.com)

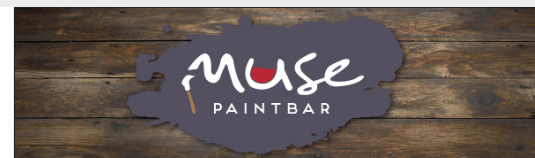
Office 978-838-9940 Fax 978-838-9923  
[Katie.Deasey@Hilton.com](mailto:Katie.Deasey@Hilton.com)





# welcome new members

- 1 Maria Bentley ambassador and Kevin Stateham from ConnectM Technology Solutions, Inc.
- 2 Gabrielle Luzzi ambassador and Joe Freeman from Out of Office
- 3 Lucy Servidio ambassador and Michael Drennan from Rogers Hearing Solutions



**APEX CENTER**  
115F APEX DRIVE | MARLBOROUGH, MA  
HELLO@MUSEPAINTBAR.COM | 508.809.4400  
MUSEPAINTBAR.COM



**Marcia Ouellet**  
Certified Holistic Nutritionist  
Coach  
617-678-1963  
**Rose Santos**  
Health Counselor/Certified  
Raw Chef  
978-580-1681  
detoxchefs.com  
marciaouellet@gmail.com




**Ryan D. Gagne**  
CEO - Owner

**APEX CENTER**  
11 Apex Drive  
Suite 300  
Marlborough, MA 01752  
www.venturex.com

O: (508) 375-3636  
C: (508) 431-3264  
ryan.gagne@venturex.com



**Julie Dalbec**  
MAOM, Lic., Ac., OT/L  
Acupuncturist-Herbalist  
Occupational Therapist

**The Marlborough Wellness Center**

508-460-3399  
277 Main St, Suite 208 Julie@MarlboroughWellnessCenter.com  
Marlborough, MA 01752 www.MarlboroughWellnessCenter.com




**BURGLAR • FIRE • ACCESS CONTROL • CCTV**  
**SERGIO LONGLEY-MARTINES**

181 BOSTON POST ROAD EAST  
MARLBOROUGH, MA 01752  
SERGIO@WARREN-SECURITY.COM

PHONE: (508) 485-5141  
CELL: (508) 304-4455  
FAX: (508) 480-9595

**Bruce Saluk & Associates, Inc**  
*Civil Engineering & Land Surveying*

Bruce Saluk P.E., P.L.S.  
President

576 Boston Post Road East  
Marlborough, MA 01752

Tel: 508-485-1662 ext 11  
bruce@salukassoc.com  
www.salukassoc.com







# After School Business Committee News

MARLBOROUGH – The School to Business Committee met on Wednesday March 6th, 2019 to discuss the future direction of the committee. Though it is still a work in progress, the committee agreed upon a new name for the committee: **The School to Business Partnership**. We also began work on the formulation of a mission statement and to focus on some objectives for the 2019-2020 school year. The draft of the mission statement and objectives which were discussed are detailed below.

## The School Business Partnership

The mission of the School Business Partnership is to develop and implement dynamic partnerships between public and private schools and local businesses and community organizations, for the purpose of enhancing the quality education in our region to assist students in becoming more competitive in the global economy. The School Business Partnership will foster a climate of active involvement, quality interaction, and mutual respect between schools, businesses and the community.

## Some of the objectives that were touched on:

- Intern/externships
- Job shadowing opportunities
- Drug Awareness Platform i.e., opioids, vaping, alcohol
- Create and expand job/service opportunities for Students
- Bringing the students of our City and our service area together as one student body through inter-school collaborations
- Leadership and Job Skills Training/Development
- Volunteer and mentorship opportunities within the schools for businesses to fulfill their corporate social responsibility goals



**Promotional Products**

**S&L SALES**  
12 FEMIA RD. FRAMINGHAM, MA 01701  
DEALERSHIP INQUIRIES WELCOME

**STEVEN LUTCH**  
508-875-9845

stevespromos.com  
steven.lutch@gmail.com

**ComfortZone HOME CARE**

**Vikki Levine**  
President

tel: (508) 433-1300  
cell: (617) 308-7223  
fax: (508) 872-1106  
vikki@comfortzonecare.com  
www.comfortzonecare.com

P.O. Box 673  
Hudson, MA 01749

420 Lakeside Ave | Suite 203 | Marlborough, MA 01752

**Faith & Family HOSPICE**

**Vicki Barrett**  
Business Manager

office: 508.485.4555 VBarrett@HospiceFamily.com

**BayPath**  
BayPath Elder Services, Inc.  
www.baypath.org

33 Boston Post Road West  
Marlborough, MA 01752

Phone 508-573-7200, Ext. \_\_\_\_\_  
TTY 508-573-7282

@baypath.org

**OUT of OFFICE**

**Richard Banfield**  
617-955-8828  
richard@outofficecoworking.com  
www.outofficecoworking.com

**Vio Lynne**

**Lynne Canavan**  
508.308.2339  
canavanlynne@gmail.com  
www.WoodvaleStringQuartet.com



ABA



*Tighe Hamilton Regional Funeral Home*  
50 Central Street • Hudson, Massachusetts 01749

**Alexander Acher**  
Licensed Type 3 Funeral Director/Embalmer

Tel: 978-562-3252 • Fax: 978-568-1819  
Cell: 508-831-8630 • alex@tighehamiltonfh.com



5 Mount Royal Avenue  
Marlborough, MA 01752  
Tel: 508.251.7260  
Fax: 508.251.7265  
www.oehn.net

Health & Dental  
Insurance  
Life & Disability  
HRA, Cobra & FSA



**Joe Gabriel**  
joe@gabrielbenefitsllc.com  
cell: 508.212.2220

278 Cumberland Avenue, North Attleboro, MA 02760  
Office: 508.699.6726 • Fax: 508.637.3490



**Lysa Miller**

Partner + VP Sales & Marketing



(508) 439-4781



lysa@3mediaweb.com



3mediaweb.com



7 Felton Street  
Hudson, MA 01749

Web Design + Dev + Digital Marketing

## ROGERS HEARING SOLUTIONS

**MICHAEL DRENNAN, BC-HIS**  
MA LIC. 25 / BC #01554

910 Boston Post Rd. East  
Marlborough, MA 01752  
tel: (508) 490-0990  
fax: (508) 490-0988

95 Lynn St.  
Peabody, MA 01960  
tel: (978) 538-0115  
fax: (978) 538-0117

Village Green  
1565 Main St. Bldg. 1, Unit 1C  
Tewksbury, MA 01876  
tel: (978) 858-0011  
fax: (978) 858-0187

**Rogers Hearing Solutions**  
People Connecting People  
www.RogersHearingSolutions.com  
mdrennan@rogershearingolutions.com



**Kevin Stateham**  
VP, Business Development

+1.774.276.1021  
kevin@connectm.com  
www.connectm.com



**Dylan Joy**  
Studio Manager  
Marlborough

An Orangetheory® Fitness Franchise

508.762.1808  
978.340.7220

studiomanager0617@orangetheoryfitness.com

40 Boston Post Rd. W  
Marlborough, Massachusetts 01752





# new members listings

## 3 MEDIA WEB SOLUTIONS, INC.

7 Felton Street  
MA, 01749  
(508) 439-4781  
Lysa Miller  
www.3mediaweb.com  
Website Applications

## ASCEND HOME HEALTH

100 Locke Drive  
MA, 01752  
(508) 769-5150  
Peggy Backaler  
www.ascendhomehealthcare.com  
Home Health Care

## COMFORT ZONE HOME CARE, LLC

Vikki Levine  
PO Box 673  
Hudson, MA 01749  
(508) 433-1300  
www.comfortzonecare.com  
Non-Medical Home care agency

## COMPREHENSIVE EAP, INC.

2 Mount Royal Ave, Suite 480  
MA, 01752  
(800) 344-1011  
Joshua Sagor  
www.compeap.com  
Employee Assistance Program

## CONNECTM TECHNOLOGY SOLUTIONS, INC.

241 Boston Post Road West  
MA, 01752  
(617) 395-1333  
Kevin Stateham  
www.connectm.com  
Machine Services

## DETOX CHEFS

Marcia Ouellet  
Rose Santos  
43 Broad Street 3rd Floor  
Hudson, MA 01749  
(617) 678-1963  
www.detoxchefs.com  
Certified Holistic Nutritionist

## FAITH & FAMILY

420 Lakeside Ave. Suite 203  
MA, 01752  
(508) 485-4555  
Michele Clayborne, MSHS  
www.hospicefamily.com  
Hospice

## GOLDEN REALTY

James Golden, Jr.  
186 Main Street  
Marlborough, MA 01752  
(508) 485-1770  
Real Estate & Realtors

## HOMEWOOD SUITES BY HILTON

65 River Road West  
MA, 01503  
(978) 838-9940  
Katie Deasey  
www.homewoodsuites3.hilton.com  
Corporate Housing/Long Term Stays

## LAER REALTY PARTNERS

127 Lakeside Avenue  
MA, 01752  
(508) 481-0481  
Ernie Houde  
www.laerrealty.com  
Real Estate & Realtors

## LAW OFFICES OF FLOOD & FAVATA

14 Winthrop St  
Marlborough, MA, 01752  
(508) 624-4700  
Christopher Flood  
www.floodlaw.net  
Lawyers

## MUSE PAINTBAR

Sara Rosenfield  
115 Apex Drive  
Marlborough, MA 01752  
(508) 809-4400  
www.musepaintbar.com  
Painting Instruction parties

## MULTISOURCE FINANCE INC.

576 Boston Post Road East  
MA, 01752  
(508) 406-9380  
George Jensen  
www.multisourcefinance.com  
Financing

## OUT OF OFFICE COWORKING

43 Broad Street Suite C300  
MA, 01749  
(617) 955-8828  
Richard Banfield  
www.outofficecoworking.com  
Office Coworking & Private office membership

## ROGERS HEARING SOLUTIONS

910 Boston Post Road East Suite 160  
MA, 01752  
(508) 490-0990  
Michael Drennan  
www.rogershearingsolutions.com  
Hearing Aids

## VENTURE X

11 Apex Drive Suite 300  
MA, 01752  
(508) 375-3636  
Ryan Gagne  
www.venturex.com  
Office Coworking & Private office membership

## VIOLYNNE MUSIC SERVICES

72 Ringold Street  
MA, 01752  
(508) 308-2339  
Lynne Canavan  
violin music program

## WALDRON'S AUTO BODY, CARSTAR, INC.

125 Elm Street  
MA, 01752  
(508) 485-9426  
Robert Waldron  
www.waldronautobody.com  
Auto Body



### Kim Schortmann, MS, OTR/L

Occupational Therapist

100 Locke Drive, Marlborough, MA 01752

O: 508.229.8390 M: 508.769.5150

F: 508.251.5179 Referrals: 1.800.HOMECARE

Kimberly.schortmann@ascendhealth.com

AscendHomeHealthCare.com



### Ernie Houde Agent Partner

Cell: 508-965-9704 | Office: 508-481-0481

Email: EHoude@LAERrealty.com

Website: www.SoldRE.com



The Roar that Opens More Doors | www.LAERrealty.com



### RE/MAX EXECUTIVE REALTY

Each RE/MAX office is independently owned and operated.

### Gary Kelley Realtor

Real Estate Professional

2 Mount Royal Ave, Suite 120

Marlborough, MA 01752

C: 508.733.6005

gary@MoveWithGary.com

MoveWithGary.com



## TRUST Energy Solutions

Energy Efficiency for Business

Frank Collins  
Principal Consultant  
Owner

Mobile: 508.561.4871

fcollins@trustenergy.solutions

www.trustenergy.solutions